

# REQUEST FOR PROPOSAL (RFP)

## FOR SERVICES

<b>Project Title:</b>	<b>Technical assistance for building a Fisheries Science vessel for the Pacific</b>
<b>Nature of the services</b>	Reviewing the research vessel specifications and writing the Terms of References for the international RFP
<b>Location:</b>	Consultant's home base
<b>Date of issue:</b>	27/01/2023
<b>Closing Date:</b>	26/02/2023
<b>SPC Reference:</b>	RFP23-4972

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## Part 1: INTRODUCTION

### 1.1 About the Pacific Community (SPC)

The Pacific Community (SPC) is the principal scientific and technical organisation of the Pacific region, established by treaty in 1947 with the signing of the Agreement Establishing the South Pacific Commission (the Canberra Agreement).

SPC has our headquarters in Noumea, New Caledonia and has regional offices in Fiji, the Federated States of Micronesia and Vanuatu, as well as an office in France. SPC works across the Pacific and has staff in nearly all of our Pacific Island Country and Territory members.

SPC works for the well-being of Pacific people through the effective and innovative application of science and knowledge and is guided by a deep understanding of Pacific Island contexts and cultures. Our unique organisation covers more than 20 sectors and is renowned for knowledge and innovation in such areas as fisheries science, public health surveillance, geoscience and conservation of plant genetic resources for food security.

For more information about SPC and the work that we do, please visit our website: <https://www.spc.int/>.

### 1.2 SPC's procurement activities

SPC's procurement activities are guided by the principles of high ethical standards, value for money, open competition and social and environmental responsibility and are carried out under our Procurement Policy.

SPC's *Procurement Policy* provides the framework for ensuring that SPC obtains the best value for its purchases, in terms of both cost and quality; demonstrates financial probity and accountability to its members and development partners; manages and prevents the potential for conflicts of interest; reduces its environmental impact and manages any other risks.

At SPC, all procurement follows the same main steps: planning; statement of needs; requisition; solicitation; evaluation; award; receipt; and payment. Different procedures apply depending on the value of the goods, services and works to be procured.

For further information or enquiries about SPC's procurement activities, please visit the procurement pages on our website: <https://www.spc.int/procurement> or email: [procurement@spc.int](mailto:procurement@spc.int).

### 1.3 SPC's Request for Proposal (RFP) Process

At SPC, procurement valued at more than EUR 45,000 must be advertised through a Request for Proposal (RFP) with any bids received evaluated by SPC's Procurement Committee to determine the offer that provides the best value for money.

This RFP sets out SPC's requirements and it asks you, as a bidder, to respond in writing in a prescribed format with pricing and other required information. The RFP contains detailed instructions and templates to enable you to submit a compliant bid. It sets out the overall timetable; it confirms the evaluation criteria that SPC will use to evaluate proposals; it explains the administrative arrangements for the receipt of the bids; and it sets out how bidders can request further information.

Your participation confirms your acceptance of SPC's conditions of participation in the RFP process.

## Part 2: INSTRUCTIONS TO BIDDERS

### 2.1 Background

SPC invites you to submit a bid to deliver the services as specified in [Part 3](#).

SPC has advertised this RFP on its website and may send it directly to potential vendors. The same specifications, submission and other solicitation requirements will be provided to all vendors.

SPC has compiled these instructions to guide prospective bidders and to ensure that all bidders are given equal and fair consideration.

Please read the instructions carefully before submitting your bid. For your bid to be considered, you must provide all the prescribed information by the closing date and in the format specified.

### 2.2 Submission instructions

Your submission must be clear, concise and complete and should only include information that is necessary to respond effectively to this RFP. Please note that you may be marked down or excluded from the procurement exercise if your submission contains any ambiguities or lacks clarity.

Your proposal must include the following documents (annexes of [Part 5](#) of the RFP):

- a) Bidder's Letter of Application (Annex 1);
- b) Conflict of Interest Declaration (Annex 2);
- c) Information about the bidder and Due diligence (Annex 3);
- d) Technical proposal submission form (Annex4), with a detailed technical note including:
  - A presentation of human and material resources deployed to respond to this consultancy (provide personal CVs)
  - A detailed workplan including a tentative schedule for the delivery of the deliverables
  - Contact references of similar or relevant services provided
  - Examples of previous similar projects
  - Any relevant document to support your proposal
- e) Financial proposal submission form (Annex 5).

Your proposal must be submitted in **two separate emails**.

You must submit your **Technical proposal** (Annexes 1 to 4 and all their supporting documents) in English or in French as an attachment to one email. No financial information may appear in the technical proposal.

You must submit your **Financial proposal** (Annex 5) in a separate email. All prices in the proposal must be presented in EURO. Your Financial proposal is to be password protected. SPC will request the password in the event that it is required.

Both emails are to be sent to [procurement@spc.int](mailto:procurement@spc.int) with the subject line of your email as: **Submission RFP23-4972 – Technical assistance for building a Fisheries Science vessel for the Pacific**.

Your proposal must be received no later than **26/02/2023 by 8pm, Noumea time**. Only one bid per bidder is permitted.

SPC will send a formal acknowledgement to each proposal received before the deadline.

SPC reserves the right to exclude from consideration any proposal not received by the deadline, with

incomplete information or in incorrect form.

## 2.3 Clarifications

You may submit questions or seek clarifications on any issue relating to this RFP. The questions are to be submitted in writing to [procurement@spc.int](mailto:procurement@spc.int) with the subject line: **Clarification RFP23-4972 – Technical assistance for building a Fisheries Science vessel for the Pacific**. The deadline for submission of clarifications is **19/02/2023 by 8pm, Noumea time**.

Details will be kept of any communications between SPC and bidders. This assists SPC to ensure transparency of the procurement process. While SPC prefers written communication in the RFP process, at any point where there is phone call or other conversation, SPC will keep a record or a file note of the exchange with prospective bidders.

## 2.4 Evaluation

### Validity

Each proposal will be assessed for compliance with the submission requirements by the Bids Opening Committee. At this stage, basic due diligence will also be undertaken.

To assist in the examination, evaluation and comparison of proposals, SPC may ask the bidder for clarification of its proposal or additional information. The request for clarification will be in writing.

### Technical

All valid proposals will be assessed against the technical evaluation criteria set out in Part 4. The criteria are provided with weighted scores according to the relative importance of each. SPC will not change the evaluation criteria set out in the RFP at any stage of the procurement process. Any changes in the evaluation criteria will result in the RFP process being re-issued.

Bidders are expected to familiarise themselves with local conditions and take these into account in preparing their proposal. Where minimum qualifications are set as specific evaluation criteria (which may include educational qualification, professional accreditation or certification, licensing, experience and expertise), proposals submitted must necessarily meet these criteria.

### Financial

Any bids that pass the minimum technical evaluation requirements will pass onto financial evaluation.

During the financial evaluation, if there is a discrepancy between the unit price and the total price, the lower price shall prevail. If there is a discrepancy between words and figures the amount in words will prevail.

The total cost of the proposal must be submitted inclusive of taxes in accordance with the applicable legislation, and is not subject to revision.

## 2.5 Contract award

SPC may award the contract once the Procurement Committee has determined that a bidder has met the prescribed requirements and the bidder's proposal has been determined to be the most responsive to the RFP documents, provide the best value for money and best serve the interests of SPC.

SPC's [General Terms and Conditions of Contract](#) will apply to any contracts awarded under this RFP, unless otherwise agreed. Any requested changes to the General Terms and Conditions of Contract must be foreshadowed in the submission.

The award of the contract will be made by contract signed and dated by both parties.

## 2.6 Key dates

Please see the proposed procurement timetable in the table below. This timetable is intended as a guide only and while SPC does not intend to depart from the timetable, it reserves the right to do so at any stage.

STAGE	DATE
<b>RFP advertised</b>	27/01/2023
<b>Deadline for seeking clarification</b>	19/02/2023
<b>RFP Closing Date</b>	26/02/2023
<b>Expected commencement of Contract</b>	1/04/2023
<b>Expected conclusion of Contract</b>	15/07/2023

## 2.7 Legal and compliance

**Child and vulnerable adult protection:** SPC is committed to the well-being of children and vulnerable adults. All SPC contractors are required to commit to the principles of SPC's Child and Vulnerable Adult Protection Policy ([XI.G Manual of Staff Policies](#)). Breach of this requirement can result in SPC terminating any contract with a successful bidder. Any allegations of potential misconduct in relation to this RFP involving children or vulnerable adults should be sent to [complaints@spc.int](mailto:complaints@spc.int).

**Confidentiality:** Unless otherwise agreed by SPC in advance or where the contents of the RFP are already in the public domain when **shared** with the bidder, bidders shall at all times treat the contents of the RFP and any related documents as confidential. SPC will also treat the information it receives from the bidders as confidential.

**Conflict of interest:** Bidders must take all necessary measures to prevent any situation of conflict of interest. You must notify SPC in writing as soon as possible of any situation that could constitute a conflict of interest during the RFP process. If you have any familial connection with SPC staff, this must be declared, and approval will then be sought for you to engage in the RFP process. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder.

**Cost of preparation of proposals:** Under no circumstances will SPC be liable for any proposal submission costs, expenditure, work or effort that you may incur in relation to your provision of a proposal (including if the procurement process is terminated or amended by SPC).

**Currency, validity, duties, taxes:** Unless specifically otherwise requested, all proposals should be in EURO and must be net of any direct or indirect taxes and duties and shall remain valid for 120 days from the closing date. The successful bidder is bound by their proposal for a further 60 days following notification they are the preferred bidder so that the contract may be awarded. No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during this period.

**Eligibility:** Bidders are required to disclose to SPC whether they are subject to any sanction or temporary suspension imposed by any international organisation, or whether they are subject to bankruptcy proceedings. You may not be bankrupt or suspended, debarred, or otherwise identified as ineligible by any international organisation. Failure to disclose such information may result in debarment and termination of any contract issued to the bidder by SPC.

**Fraud and corruption:** SPC has zero tolerance for fraud and corruption. All contractors have an obligation to report potential fraud and corruption. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder. Allegations of potential misconduct by an SPC staff member or contractor involving fraud or corruption can be sent to [complaints@spc.int](mailto:complaints@spc.int).

**Good faith:** The information in this RFP is provided by SPC in good faith. No representation, warranty, assurance or undertaking (express or implied) is or will be made, and no responsibility or liability will be accepted by SPC in relation to the adequacy, accuracy, completeness or reasonableness of this RFP or any information provided by SPC in relation to this RFP.

**Modifications:** Any clarifications, corrections or modifications will be published on the SPC website prior to deadline. In the event a bidder has submitted a bid before the clarification, correction or modification, the bidder will be informed and may modify the bid. The modified bid will still need to be received before the deadline.

**No offer of contract or invitation to contract:** This RFP is not an offer to contract or an invitation by SPC to enter into a contract with you.

**Privacy:** The bidder is to comply with the requirements of applicable legislation and regulatory requirements in force for the use of personal data that is disclosed for the purposes of this RFP. SPC will handle any personal information it receives under the RFP in line with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

**Right to amend, seek clarity, withdraw, not award:** SPC reserves the right to: (1) amend, add to or withdraw all or any part of this RFP at any time, or to re-invite bids on the same or any alternative basis; (2) seek clarification or documents in respect of any bidder's submission; (3) choose not to award a contract as a result of this RFP; (4) make whatever changes it sees fit to the timetable, structure or content of the procurement process, depending on approvals processes or for any other reason. Please note that while SPC will not change the evaluation criteria set out in the RFP without the RFP process being re-issued, SPC does reserve the right at the time of award of contract to vary the quantity of services and goods specified in the RFP and to accept or reject any proposal at any time prior to award of the contract without incurring any liability to the affected bidder or any obligation to inform the affected bidder/s of the grounds for SPC's action.

**Right to disqualify:** SPC reserves the right to disqualify: (1) any bidder that does not submit a proposal in accordance with the instructions in this RFP; (2) any bidder that misrepresents information to SPC; (3) any bidder that directly or indirectly canvasses any SPC employee concerning the award of a contract.

**Use of material:** Bidders shall not use the contents of the RFP or any related material for any purpose other than for the purpose of considering submitting, or submitting, a bid to SPC.

**Warranty, representation, assurance, undertaking:** The bidder acknowledges and agrees that no person has any authority to give any warranty, representation, assurance or undertaking on behalf of SPC in connection with any contract which may (or may not) follow on from this RFP process.

## 2.8 Complaints process

Bidders that consider they were not treated fairly during any SPC procurement process may lodge a protest. The protest should be addressed to [complaints@spc.int](mailto:complaints@spc.int). The bidder must provide the following information: (1) full contact details; (2) details of the relevant procurement; (3) reasons for the protest, including how the alleged behaviour negatively impacted the bidder; (4) copies of any documents supporting grounds for protest; (5) the relief that is sought.

## Part 3: Terms of Reference

### Project Title: “Technical assistance for building a Fisheries Science vessel for the Pacific”

#### A. Project Description

Tuna fisheries are a significant contributor to the value chains of global fisheries and the economies of many least developed countries, particularly in the Asia-Pacific region. Tuna catches in the Pacific Ocean currently comprise more than 70% of the global tuna catch and are valued at more than USD 6 billion annually. The key regional research organisation in the western Pacific region related to ocean environment and resource preservation and management is the Pacific Community (SPC). Management of the regional tuna stocks is finely tuned to maximize economic returns while ensuring all harvest is sustainable. To manage harvest with such precision there is an increasing reliance on information collected from fishery independent methods. This includes data obtained from research vessels on the tuna themselves, in particular through tagging research cruises, and other sampling species living in association with tuna, their preys and their environment. Some of the vessels currently used to collect this information are likely to be retired or become unavailable in the near future. The SPC Fisheries, Aquaculture & Marine Ecosystem (FAME) Division is also facing a growing need for marine ecosystem monitoring, and the availability of suitable oceanographic vessels is very limited in the region, and subject to applications that need to be planned years in advance.

This dynamic situation requires crucial adaptation and advocates for the acquisition of an adaptable research vessel dedicated to collect the information SPC/FAME needs to fulfil its goals.

To evaluate options for the acquisition, operation and underwriting operational costs for an adaptable research vessel (call thereafter “Pacific RV”) dedicated to regional marine monitoring needs, a study has been implemented and completed in 2020 by external expert consulting firm F&S (<http://fs-marine.fr/en/contact/>).

The final report was submitted at end of November 2020. It includes a detailed analysis of best vessel flag choice, appropriate management scheme, operating costs, and risk assessment, in addition to a review of the 5 technical proposals received from the 23 shipyards invited to provided proposals.

The aim of this RFP is to identify consultant(s) who will review the main specifications of the Pacific RV as defined in the feasibility study (and described in **Annex I of this ToR**) and write the Terms of References (ToRs) for the international RFP open to shipyards.



## **B. Purpose, objectives, scope of services**

The ToRs for the international RFP will be based on a detailed functional analysis of the Regional RV, letting the bidding shipyards offering their best technical solutions to achieve the functionalities required ("Design and supply RFP").

The main output will be the technical documents including ToRs for the international RFP open to shipyards. This documentation will detail both the functioning requirements and the relevant regulations linked to the vessel class and area of operation.

All concept drawings are to be provided in formats suitable for inclusion in reports and suitable for high quality physical printing.

## **C. Timelines**

The duration of this consultancy will be from April 2023 to June 2023.

## **D. Reporting and contracting arrangements**

The Consultant(s) will report to the head of SPC's Oceanic Fisheries Programme (OFP) who will be responsible for signing off on the agreed outputs and approving payments. The consultant(s) will also be expected to work closely with the Principal Fisheries Scientist and the Team Leader (Fisheries Monitoring Science) of the FEMA (Fisheries and Ecosystem Monitoring and Analysis) section.

It is expected that the consultant(s) will consult, via virtual meetings, the SPC key staffs as stated above at the early stage of the work and at any crucial option decision (pre-design drawings, technical option decisions) and for the presentation of draft final report. A schedule for this work is to be included as part of the proposal.

The contractor(s) will be home-based.

## **E. Skills and qualifications**

The consultant (s) will be an expert in naval architecture and ship design process. Strong experience (> 10 years) in designing commercial offshore fishing and multi-purpose research vessels is required.

Use of latest dedicated vessel design software is required.

Experience in designing new concept designs, including minimizing vessel environmental footprint will be an advantage.

As the consultant will need to be supported by SPC Pacific expertise in scientific pole-and line operations, listening and communication abilities of the consultant will be an important aspect of the work. Knowledge of French on Pacific Islands context would be an advantage.

## **F. Scope of Bid Price and Schedule of Payments**

The selected contractor shall invoice SPC on the basis of the payment terms set out below.

The tender price shall be calculated inclusive of all incidentals. The bid price should be in EUR.

<b>Milestones/deliverables</b>	<b>Deadline</b>	<b>% payment</b>
<b>Kick off meeting report</b> – Planning of the service with confirmed delivery milestones and stopping/validation points (pre-design drawings, technical option decisions)	Maximum 1 week after contract signature	20%
<b>Intermediate monitoring point report including:</b> <ul style="list-style-type: none"> <li>• A 1st presentation of the ToRs for the international tender open to shipyards in draft version for validation (written confirmation of their validation)</li> <li>• The list of technical documents to be attached to the TOR above.</li> <li>• Written validation of the selected options in terms of design and functionality</li> </ul>	Mid-June 2023	40%
Acceptance of Final Report by SPC	30/06/2023	40%
<b>TOTAL</b>		100%

## Annexes to the Terms of Reference

ANNEX I

### MULTIPURPOSE REGIONAL FISHERIES SCIENCE VESSEL DETAILS

A multi-purpose vessel designed to accommodate various fishing and sampling gear/techniques including pole and line, long line, light pelagic trawling, dangles<sup>1</sup>, rod and reel, and hydraulic line haulers.

The vessel would be designed to ease future modifications that may be required to follow changes in research priorities (e.g. changing electrical and computer networks, transducers).

The vessel should be built taking in account innovations that could reduce its fuel consumption and emissions so to minimize its carbon footprint in operations and in building.

The core activity of the vessel will consist of catching and releasing large quantities (i.e. up to multiple thousands of fish per day) of tuna using pole and line gear. Therefore, the vessel must be primarily built as an efficient pole and line tuna fishing vessel. As the vessel must also be able to catch and handle large size fish and to deploy and retrieve a variety of drifting objects, it will require working deck with easy access to the sea with articulating crane(s) and high manoeuvrability facilitated by steering and throttle commands located at the working deck level. The vessel range must be at the level of the research area (WCPO) and the accommodations adapted to scientific staff and equipment.

#### **Built to tropical conditions:**

- Efficient central air-conditioning system in all living areas, including office and wet lab spaces
- Large open working deck(s) with steering station and shaded area(s)
- Fly-bridge with steering station with clear view of the working deck
- Steel-aluminum construction hull-superstructures

#### **Main details**

Minimum operating range of 6,000 nm

Minimum fuel-efficient cruise speed of 10 knots, preferably 12 knots

Length (LOA): 40 to 45 m

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<sup>1</sup> Short troll lines fixed to outriggers fixed on the gunwales and hanging-out by 2 to 3 m off the working deck sides. Accompanied with frozen bait chumming, this methods has been developed by Hawaiian fishermen to catch bigeye and yellowfin associated with seamounts or floating objects.

Width: 9 to 10 m

Draft: if seaworthy, max 3.5 meters (Pacific Island shallow passages to bait grounds)

Tonnage <500 UMS

Fuel capacity: linked to operating range

Fresh water tank: minimum of 20 m<sup>3</sup>

Fresh water maker, reverse osmosis system: minimum of 2 t/day

Main engine(s): linked to range and boat design. Electric-diesel option should be carefully assessed.

Efficient hydraulic system to drive all deck winches, cranes, pullers, reels, etc...

2 generators: output linked to boat and equipment usage

Accommodations for a minimum of 8 scientists (preferably 10) and up to 20 crew members.

### **Special details**

The working deck must have easy access to the water, to facilitate fish handling and hauling from the water.

Possibility of storing a 20' container on the working deck

Dedicated air-conditioned working office space to accommodate 4 computer stations and some electronic/fragile equipment storage in dry conditions (about 15 m<sup>2</sup> minimum).

Dedicated working wet lab at the stern working deck level with working bench, sink, seawater and freshwater access, wet gear storage, fridge/freezer-including -70 C capability for genetic sample storage- (about 15 m<sup>2</sup> minimum).

Fly bridge area visually open to the environment and sheltered from rain & sun, suitable for multiple persons when visually searching with binoculars in the forward 180° sector

Auxiliary boats, one with heavy duty construction (minimum 5 m, aluminium or fiberglass, centre console, outboard engine with sufficient power) associated with dedicated launching and hauling/storage system, plus a small craft or zodiac to assist baiting, light boat setting and checking etc...

Multipurpose crane(s)

### **Refrigeration:**

Capability of about 3 tons fish storage for fresh catch: dedicated well or one mixed-use bait well (cold sea water, ice machine...)

Freezer (-25° C) space of minimum 15m<sup>3</sup> capacity (bait, samples, food), possibly associated with a blast freezer tunnel.

Cold storage room (4 °C) of about eight m<sup>3</sup>

### **Electronics:**

-Special attention in, by priority order, high quality echo-sounder with constant biomass recording

capability (EK80 3 to 6 frequencies, transducers on a drop keel), sonar and bird radar with duplicated screens close to the working deck and fly-bridge steering stations.

-Satellite communication system allowing for communication and satellite buoys tracking (drifting FADs, LL buoys...)

-Computer optic fibre network

-ADCP 75 kHz (current) (drop-keel configuration)

- ATS (temperature and salinity recording)

-CPR (continuous plankton recording)

-Weather station

-GPS Chart plotter (at least two separate systems)

-Navigational X band radar

-Radios – Bridge equipped with VHF and SSB radios with additional VHF radio on Fly bridge

- Shipboard intercom system for direct communication between bridge, galley, wet lab, office, engine room, working deck.

### **Main fishing equipment (influencing the boat design/size)**

#### Pole & line:

-8 live bait wells of around 10 m<sup>3</sup> each (around 600 to 800 kg of live bait storage total)

- Capability of storing and deploying (on starboard side) a 25m\*25m bouke ami net associated with sub-marine attractive lights

-Dedicated sea water circulation system, (one circuit for the bait wells and one for the pole and line sprayer system, plus numerous access points for saltwater wash-down on working deck)

#### Long Line:

-Hydraulic longline reel (capacity of 30 nautical miles minimum) for monofilament mainline allowing the deployment of about 1000 hooks associated with an integrated line shooter system.

-Storage space for the floats, the hook bins and the satellite buoys

-Access door for hauling large fish on deck

#### Midwater trawling:

- 5 ton class A-frame
- 2 winches (2500 m of 14 mm cable)- Removable
- Small pelagic trawl nets (micronekton).
- Net winch.

#### vertical work

- Hydrographic winch, at least 1000 m cable with electronic transmission capabilities. If possible, in association with a side A-frame and a storage room (CTD)

- Vertical plankton net

Hydraulic reels, Dangers (short outriggers allowing the use of short troll lines):

-Easily removable equipment with well-designed fixation places along the gunwales equipped with hydraulic snap fittings to power removable line haulers. The dangers must be placed in association with the water sprinkler situation. The gunwales should have access doors at danger positions, similar to longline doors.

- dedicated dry-storage space for this equipment

Echo sounders-sonar:

-Hull design-engine noise insulation- transducers positions...etc...

-Transducers must be in-hull, retractable or flush mounted to eliminate fouling potential with the bait net

Dedicated "clean sea water" circuit (to collect environmental DNA)

Auxiliary boat:

-Berth for a 5 to 5.5 m aluminium/fiberglass boat with a 60 hp outboard

-One crane should be capable to launch/retrieve the auxiliary boats and deploy drifting and anchored Fads. Capacity 2 tons at 12 metres

-Drifting FADs and other bulky equipment storage space should be optimized.

## Part 4: PROPOSAL EVALUATION MATRIX

### 4.1 Evaluation criteria & Score Weight

A two-stage procedure will be utilised to evaluate the proposals, with evaluation of the **Technical proposal** being completed prior to any **Financial proposal** being opened and compared.

The competencies which will be evaluated are detailed in [Part 3](#).

The evaluation matrix below also reflects the obtainable score specified for each evaluation criterion (technical requirement) which indicates the relative significance or weight of the items in the overall evaluation process.

The technical component, which has a total possible value of 700 points, will be evaluated using the following criteria.

Evaluation criteria	Score Weight (%)	Points obtainable
<b>Mandatory requirements</b>		
Legally registered in the country of operation	Bidders will be disqualified if any of the requirements are not met	
<b>Technical requirements</b>		
Demonstrated experience in designing commercial offshore fishing and multi-purpose research vessels (minimum size of 30 meters)	40 %	280
Demonstrated experience in designing new concept designs, including minimizing vessel environmental footprint	30 %	210
Demonstrated knowledge in designing vessels for tropical environment	15 %	105
Use of latest dedicated vessel design software	15 %	105
<b>Total Score</b>	<b>100%</b>	<b>700</b>
<b>Qualification score</b>	<b>70%</b>	<b>490</b>

### 4.2 Financial evaluation

The financial component of the proposal will be scored on the basis of overall costs for the delivery of the services and financial incentives and benefits provided to SPC. The lowest financial proposal will be awarded maximum 300 points and other financial offers and incentives will be awarded points as per the formula below:

$$\text{Financial Proposal score} = (\text{Lowest Price} / \text{Price under consideration}) \times 300$$

## Part 5: PROPOSAL SUBMISSION FORMS

### Annex 1: BIDDER'S LETTER OF APPLICATION

Dear Sir /Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply the required services for the sum as may be ascertained in accordance with the Financial Proposal attached herewith and made part of this proposal.

We acknowledge that:

- SPC may exercise any of its rights set out in the Request for Proposal documents, at any time;
- The statements, opinions, projections, forecasts or other information contained in the Request for Proposal documents may change;
- The Request for Proposal documents are a summary only of SPC's requirements and is not intended to be a comprehensive description of them;
- Neither the lodgement of the Request for Proposal documents nor the acceptance of any tender nor any agreement made subsequent to the Request for Proposal documents will imply any representation from or on behalf of SPC that there has been no material change since the date of the Request for Proposal documents, or since the date as at which any information contained in the Request for Proposal documents is stated to be applicable;
- Excepted as required by law and only to the extent so required, neither SPC, nor its respective officers, employees, advisers or agents will in any way be liable to any person or body for any loss, damage, cost or expense of any nature arising in any way out of or in connection with any representations, opinions, projections, forecasts or other statements, actual or implied, contained in or omitted from the Request for Proposal documents.

We undertake, if our proposal is accepted, to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that you are not bound to accept any proposal you may receive and that a binding contract would result only after final negotiations are concluded on the basis of the Technical and Financial Components proposed.

**For the Bidder:** *[insert name of the company]*

Signature:

Name of the Bidder's representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*



## Annex 2: CONFLICT OF INTEREST DECLARATION

### INSTRUCTIONS TO BIDDERS

#### What is a conflict of interest?

A conflict of interest may arise from economic or commercial interests, political, trade union or national affinities, family, cultural or sentimental ties, or **any other type of relationship or common interest between the bidder and any person connected with the contracting authority** (SPC staff member, consultant or any other expert or collaborator mandated by SPC).

#### Always declare a conflict

The existence of a potential or apparent conflict of interest does not necessarily prevent the bidder concerned from taking part in a tender process. **However, the declaration of the existence of such a conflict by the persons concerned is essential and allows SPC to take appropriate measures to mitigate it and prevent the associated risks.**

Bidders are therefore invited to declare any situation, fact or link which, to their knowledge, could generate a real, potential or apparent conflict of interest.

#### Declaration at any time

Conflicts of interest may arise at any time during the procurement process or the implementation of a contract (e.g. new partner in the project) or as a result of a change in personal life (e.g. marriage, inheritance, financial transaction, creation of a company). If such a relationship is found and could be perceived by a reasonable person as likely to influence a decision, a declaration of the situation is necessary. In case of doubt, a conflict situation must be declared.

#### Declaration for any person involved

A declaration must be completed for each person involved in the tender (principal representative of the bidder, possible subcontractors, consultant, etc.)

#### Failure

Failing to declare a potential conflict of interest may result in the bidder being refused a contract or placed on SPC's list of non-responsible suppliers.

## DECLARATION

I, the undersigned, *[name of the representative of the Bidder]*, acting in the name and on behalf of the company *[name of the company]*, declare that:

<input type="checkbox"/>	To my knowledge, I am not in a conflict-of-interest situation
<input type="checkbox"/>	There is a potential conflict of interest with regard to my <i>[Choose an item]</i> . relationship with <i>[name of the person concerned]</i> in his or her capacity as <i>position/role/personal or family link with the person concerned</i> , although, to the best of my knowledge, this person is not directly or indirectly involved in any stage of the procurement process
<input type="checkbox"/>	I may be in a conflict of interest with regard to my <i>[Choose an item]</i> relationship with <i>[name of the person concerned]</i> in his or her capacity as <i>position/role/personal or family link with the person concerned</i> , as this person is, to the best of my knowledge, directly or indirectly linked to the procurement process
<input type="checkbox"/>	To my knowledge, there is another situation that could potentially constitute a conflict of interest: <i>[Describe the situation that may constitute a conflict of interest]</i>

In addition, I undertake to:

- declare, without delay, to SPC any situation that constitutes a potential conflict of interest or is likely to lead to a conflict-of-interest;
- not to grant, seek, obtain or accept any advantage, whether financial or in kind, to or from any person where such advantage constitutes an unfair practice or an attempt at fraud or corruption, directly or indirectly, or constitutes a gratuity or reward related to the award of the contract;
- to provide accurate, truthful and complete information to SPC in connection with this procurement process.

I acknowledge that I and/or my company and/or my business partners who are jointly and severally bidding on the **RFP 23-4972** may be subject to sanctions such as being placed on SPC's list of non-responsible vendors, if it is established that false statements have been made or false information has been provided.

**For the Bidder:** *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

### Annex 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE

Please complete the following questionnaire and provide supporting documents where applicable.

VENDOR INFORMATION				
Are you already registered as an SPC vendor?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>1. Please provide information related to your entity.</b>				
Company name	[Enter company name]		Address	[Enter address]
Director/CEO	[Enter name of the executive person]		Position	[Enter position of the executive person]
Business Registration/License number	[Enter company registration/license number (or tax number)]			
Date of business registration	[Enter date of business registration]			
Country of business registration	[Enter country of business registration]			
<b>Status of the entity:</b>				
<input type="checkbox"/> For-profit entity (company), <input type="checkbox"/> NGO, <input type="checkbox"/> International organisation, <input type="checkbox"/> Government body, <input type="checkbox"/> University, <input type="checkbox"/> Association, <input type="checkbox"/> Research Institute, <input type="checkbox"/> Other: [insert details]				
<b>2. Please provide relevant documentation to support and verify the legal existence of the entity, the authority of its officer and proof of its address, such as:</b>				
<input type="checkbox"/> Delegation of authority or power of attorney document <input type="checkbox"/> Certificate of business registration/license <input type="checkbox"/> Memorandum, Articles or Statutes of Association <input type="checkbox"/> Telephone, water, or electricity bill in the name of the entity <input type="checkbox"/> Bank account details bearing the name of the entity				
<b>3. How many employees does your company and its subsidiaries have?</b>			[provide answer]	
<b>4. Do you have professional insurance against all risks in respect of your employees, sub-contractors, property and equipment?</b>			<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'No', what type of business insurance do you have?			[provide answer]	
<b>5. Are you up to date with your tax and social security payment obligations?</b>			<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'No', please explain the situation:			[Provide details]	
<b>6. Is your entity regulated by a national authority?</b>			<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please specify the name:			[Insert name of the national regulation authority]	
<b>7. Is your entity a publicly held company?</b>			<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>8. Does your entity have a publicly available annual report?</b>			<input type="checkbox"/> Yes	<input type="checkbox"/> No
Please send SPC your audited financial statement from the last 3 financial years if available				

DUE DILIGENCE					
<b>9. Does your entity have foreign branches and/or subsidiaries?</b>			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
If you answered 'yes' to the previous question, please confirm the branches:					
• Head Office & domestic branches			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
• Domestic subsidiaries			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
• Overseas branches			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
• Overseas subsidiaries			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
<b>10. Does your entity provide financial services to customers determined to be high risk including but not limited to:</b>					
Foreign Financial Institutions	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Casinos	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Cash Intensive Businesses	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Foreign Government Entities	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Non-Resident Individuals	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Money Service Businesses	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="checkbox"/> Other, please provide details:			[Provide details]		
<b>11.If you answered 'yes' to any of the boxes in question 10, does your entity's policies and procedures specifically outline how to mitigate the potential risks associated with these higher risk customer types?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please explain how:			[Provide explanation]		
<b>12.Does your entity have a written policy, controls and procedures reasonably designed to prevent and detect fraud, corruption, money laundering or terrorist financing activities?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please send SPC your policy in English.					
If 'No', what process does your entity have in place to prevent and detect money laundering or terrorist financing activities?				[provide answer]	
<b>13.Does your entity have an officer responsible for anti-corruption, or anti-money laundering and counter-terrorism financing policy?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please state that officer's contact details:			[Insert name and contact details]		
<b>14.Has your entity or any of its current or former directors or CEOs ever filed for bankruptcy?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please provide details:			[Provide details]		
<b>15.Has your entity or any of its current or former directors or CEOs ever been the subject of any investigations or had any regulatory or criminal enforcement actions resulting from violations of any laws or regulations, including those relating to money laundering or terrorism financing?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please provide details:			[Provide details]		

## SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (SER)

<b>16.Does your entity have a written policy, controls and procedures to implement its Social and Environmental Responsibility (SER) commitments?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please send SPC your policy in English.					
If 'No', what process does your entity have in place to ensure your social and environmental responsibility?				[provide answer]	
<b>Does your Policy or Process cover the followings?</b>					
<input type="checkbox"/> Child protection <input type="checkbox"/> Human rights <input type="checkbox"/> Gender equality <input type="checkbox"/> Social inclusion <input type="checkbox"/> Sexual harassment, abuse or exploitation <input type="checkbox"/> Environmental responsibility					
Please, outline the major actions you have undertaken in these areas:			[provide answer]		
<b>17.Does your entity have an officer responsible for Social and Environmental Responsibility (SER)?</b>				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please state that officer's contact details:			[Insert name and contact details]		

## SUPPORTING DOCUMENTS (where relevant)

• Business registration/license proof	<input type="checkbox"/>
• Bank account details document	<input type="checkbox"/>
• Address of the entity and Authority of officer proofs	<input type="checkbox"/>
• Audited financial statement from the last 3 financial years	<input type="checkbox"/>
• Fraud, corruption, anti-money laundering and counter terrorist financing Policy	<input type="checkbox"/>
• SER Policy	<input type="checkbox"/>

I declare that the particulars given herein above are true, correct and complete to the best of my knowledge, and the documents submitted in support of this form are genuine and obtained legally from the respective issuing authority.

I declare that none of the funds received or to be received by my company will be used for criminal activities, including financing terrorism or money laundering.

By sending this declaration to SPC, I agree that my business and personal information may be used by SPC for due diligence purposes. I also understand and accept that SPC will treat any personal information it receives in connection with my proposal in accordance with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

**For the Bidder:** *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

## Annex 4: TECHNICAL PROPOSAL SUBMISSION FORM

Please, provide a detailed technical note including:

- A presentation of human and material resources deployed to respond to this consultancy (provide personal CVs)
- A detailed workplan including a tentative schedule for the delivery of the deliverables
- Contact references of similar or relevant services provided
- Examples of previous similar projects
- Any relevant document to support your proposal

**For the Bidder:** *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

## Annex 5: FINANCIAL PROPOSAL SUBMISSION FORM

Please detail your financial offer in the price schedule below and report the total amount of your offer in letters.

Description	Unit	Number	Unit price (excluding tax)	Unit price (including tax)	Total (including tax)
Technical documents including ToRs for the international RFP open to shipyards and detailing both the functioning requirements and the relevant regulations linked to the vessel class and area of operation	Lump sum	1			
Reporting (Kick off meeting report / Intermediate monitoring point report)	Lump sum	2			
<b>TOTAL</b>					

**Total price of the offer (in figures and in words, in Euros (€) and including tax).**

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**For the Bidder:** *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*