

REQUEST FOR PROPOSAL (RFP)

FOR SERVICES

Project Title:	Global Climate Change Alliance Plus Scaling Up Pacific Adaptation (GCCA+ SUPA)
Nature of the services	Provision of accommodation, one large meeting room and one small meeting room with communication facilities, catering and airport transportation
Location:	Hamlet of Dngeronga or Hamlet of Ikelau in Koror State, Palau
Date of issue:	28/10/2022
Closing Date:	25/11/2022
SPC Reference:	RFP22-4718

Contents

PART 1: INTRODUCTION	3
1.1 ABOUT THE PACIFIC COMMUNITY (SPC)	3
1.2 SPC'S PROCUREMENT ACTIVITIES	3
1.3 SPC'S REQUEST FOR PROPOSAL (RFP) PROCESS	3
PART 2: INSTRUCTIONS TO BIDDERS	4
2.1 BACKGROUND	4
2.2 SUBMISSION INSTRUCTIONS	4
2.3 CLARIFICATIONS	4
2.4 EVALUATION	5
2.5 CONTRACT AWARD	5
2.6 KEY DATES	5
2.7 LEGAL AND COMPLIANCE	6
2.8 COMPLAINTS PROCESS	7
PART 3: [CHOOSE THE RELEVANT SPC STATEMENT OF NEEDS: FOR SERVICES/GOODS/WORKS]	8
PART 4: PROPOSAL EVALUATION MATRIX	12
4.1 EVALUATION CRITERIA & SCORE WEIGHT	12
4.2 FINANCIAL EVALUATION	13
PART 5: PROPOSAL SUBMISSION FORMS	14
ANNEX 1: BIDDER'S LETTER OF APPLICATION	14
ANNEX 2: CONFLICT OF INTEREST DECLARATION	15
ANNEX 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE	17
VENDOR INFORMATION	17
DUE DILIGENCE	17
SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (SER)	18
SUPPORTING DOCUMENTS (where relevant)	18
ANNEX 4: TECHNICAL PROPOSAL SUBMISSION FORM	20
ANNEX 5: FINANCIAL PROPOSAL SUBMISSION FORM	25

Part 1: INTRODUCTION

1.1 About the Pacific Community (SPC)

The Pacific Community (SPC) is the principal scientific and technical organisation of the Pacific region, established by treaty in 1947 with the signing of the Agreement Establishing the South Pacific Commission (the Canberra Agreement).

SPC has our headquarters in Noumea, New Caledonia and has regional offices in Fiji, the Federated States of Micronesia and Vanuatu, as well as an office in France. SPC works across the Pacific and has staff in nearly all of our Pacific Island Country and Territory members.

SPC works for the well-being of Pacific people through the effective and innovative application of science and knowledge and is guided by a deep understanding of Pacific Island contexts and cultures. Our unique organisation covers more than 20 sectors and is renowned for knowledge and innovation in such areas as fisheries science, public health surveillance, geoscience and conservation of plant genetic resources for food security.

For more information about SPC and the work that we do, please visit our website: <https://www.spc.int/>.

1.2 SPC's procurement activities

SPC's procurement activities are guided by the principles of high ethical standards, value for money, open competition and social and environmental responsibility and are carried out under our Procurement Policy.

SPC's *Procurement Policy* provides the framework for ensuring that SPC obtains the best value for its purchases, in terms of both cost and quality; demonstrates financial probity and accountability to its members and development partners; manages and prevents the potential for conflicts of interest; reduces its environmental impact and manages any other risks.

At SPC, all procurement follows the same main steps: planning; statement of needs; requisition; solicitation; evaluation; award; receipt; and payment. Different procedures apply depending on the value of the goods, services and works to be procured.

For further information or enquiries about SPC's procurement activities, please visit the procurement pages on our website: <https://www.spc.int/procurement> or email: procurement@spc.int.

1.3 SPC's Request for Proposal (RFP) Process

At SPC, procurement valued at more than EUR 45,000 must be advertised through a Request for Proposal (RFP) with any bids received evaluated by SPC's Procurement Committee to determine the offer that provides the best value for money.

This RFP sets out SPC's requirements and it asks you, as a bidder, to respond in writing in a prescribed format with pricing and other required information. The RFP contains detailed instructions and templates to enable you to submit a compliant bid. It sets out the overall timetable; it confirms the evaluation criteria that SPC will use to evaluate proposals; it explains the administrative arrangements for the receipt of the bids; and it sets out how bidders can request further information.

Your participation confirms your acceptance of SPC's conditions of participation in the RFP process.

Part 2: INSTRUCTIONS TO BIDDERS

2.1 Background

SPC invites you to submit a bid to deliver the services as specified in [Part 3](#).

SPC has advertised this RFP on its website and may send it directly to potential vendors. The same specifications, submission and other solicitation requirements will be provided to all vendors.

SPC has compiled these instructions to guide prospective bidders and to ensure that all bidders are given equal and fair consideration.

Please read the instructions carefully before submitting your bid. For your bid to be considered, you must provide all the prescribed information by the closing date and in the format specified.

2.2 Submission instructions

Your submission must be clear, concise and complete and should only include information that is necessary to respond effectively to this RFP. Please note that you may be marked down or excluded from the procurement exercise if your submission contains any ambiguities or lacks clarity.

Your proposal must include the following documents (annexes of [Part 5](#) of the RFP):

- a) Bidder's Letter of Application (Annex 1);
- b) Conflict of Interest Declaration (Annex 2);
- c) Information about the bidder and Due diligence (Annex 3);
- d) Technical proposal submission form (Annex4);
- e) Financial proposal submission form (Annex 5).

Your proposal must be submitted in **two separate emails**.

You must submit your **Technical proposal** (Annexes 1 to 4 and all their supporting documents) in English as an attachment to one email. No financial information may appear in the technical proposal.

You must submit your **Financial proposal** (Annex 5) in a separate email. All prices in the proposal must be presented in USD. Your Financial proposal is to be password protected. SPC will request the password in the event that it is required.

Both emails are to be sent to procurement@spc.int with the subject line of your email as: **Submission RFP22-4718**.

Your proposal must be received no later than **25/11/2022** by **4pm Palau time**. Only one bid per bidder is permitted.

SPC will send a formal acknowledgement to each proposal received before the deadline.

SPC reserves the right to exclude from consideration any proposal not received by the deadline, with incomplete information or in incorrect form.

2.3 Clarifications

You may submit questions or seek clarifications on any issue relating to this RFP. The questions are to be submitted in writing to procurement@spc.int with the subject line: **Clarification RFP22-4718**. The deadline for submission of clarifications is **13/11/2022** by **4.00 pm Palau time**.

Details will be kept of any communications between SPC and bidders. This assists SPC to ensure transparency

of the procurement process. While SPC prefers written communication in the RFP process, at any point where there is phone call or other conversation, SPC will keep a record or a file note of the exchange with prospective bidders.

2.4 Evaluation

Validity

Each proposal will be assessed for compliance with the submission requirements by the Bids Opening Committee. At this stage, basic due diligence will also be undertaken.

To assist in the examination, evaluation and comparison of proposals, SPC may ask the bidder for clarification of its proposal or additional information. The request for clarification will be in writing.

Technical

All valid proposals will be assessed against the technical evaluation criteria set out in Part 4. The criteria are provided with weighted scores according to the relative importance of each. SPC will not change the evaluation criteria set out in the RFP at any stage of the procurement process. Any changes in the evaluation criteria will result in the RFP process being re-issued.

Bidders are expected to familiarise themselves with local conditions and take these into account in preparing their proposal. Where minimum qualifications are set as specific evaluation criteria (which may include educational qualification, professional accreditation or certification, licensing, experience and expertise), proposals submitted must necessarily meet these criteria.

Financial

Any bids that pass the minimum technical evaluation requirements will pass onto financial evaluation.

During the financial evaluation, if there is a discrepancy between the unit price and the total price, the lower price shall prevail. If there is a discrepancy between words and figures the amount in words will prevail.

The total cost of the proposal must be submitted inclusive of taxes in accordance with the applicable legislation, and is not subject to revision.

2.5 Contract award

SPC may award the contract once the Procurement Committee has determined that a bidder has met the prescribed requirements and the bidder's proposal has been determined to be the most responsive to the RFP documents, provide the best value for money and best serve the interests of SPC.

SPC's [General Terms and Conditions of Contract](#) will apply to any contracts awarded under this RFP, unless otherwise agreed. Any requested changes to the General Terms and Conditions of Contract must be foreshadowed in the submission.

The award of the contract will be made by contract signed and dated by both parties.

2.6 Key dates

Please see the proposed procurement timetable in the table below. This timetable is intended as a guide only and while SPC does not intend to depart from the timetable, it reserves the right to do so at any stage.

STAGE	DATE
RFP advertised	28/10/2022
Deadline for seeking clarification	13/11/2022
RFP Closing Date	25/11/2022

Award of Contract	December 2022
Commencement of Contract	December 2022
Conclusion of Contract	21/04/2023

2.7 Legal and compliance

Child and vulnerable adult protection: SPC is committed to the well-being of children and vulnerable adults. All SPC contractors are required to commit to the principles of SPC's Child and Vulnerable Adult Protection Policy ([XI.G Manual of Staff Policies](#)). Breach of this requirement can result in SPC terminating any contract with a successful bidder. Any allegations of potential misconduct in relation to this RFP involving children or vulnerable adults should be sent to complaints@spc.int.

Confidentiality: Unless otherwise agreed by SPC in advance or where the contents of the RFP are already in the public domain when **shared** with the bidder, bidders shall at all times treat the contents of the RFP and any related documents as confidential. SPC will also treat the information it receives from the bidders as confidential.

Conflict of interest: Bidders must take all necessary measures to prevent any situation of conflict of interest. You must notify SPC in writing as soon as possible of any situation that could constitute a conflict of interest during the RFP process. If you have any familial connection with SPC staff, this must be declared, and approval will then be sought for you to engage in the RFP process. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder.

Cost of preparation of proposals: Under no circumstances will SPC be liable for any proposal submission costs, expenditure, work or effort that you may incur in relation to your provision of a proposal (including if the procurement process is terminated or amended by SPC).

Currency, validity, duties, taxes: Unless specifically otherwise requested, all proposals should be in USD and must be net of any direct or indirect taxes and duties and shall remain valid for 120 days from the closing date. The successful bidder is bound by their proposal for a further 60 days following notification they are the preferred bidder so that the contract may be awarded. No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during this period.

Eligibility: Bidders are required to disclose to SPC whether they are subject to any sanction or temporary suspension imposed by any international organisation, or whether they are subject to bankruptcy proceedings. You may not be bankrupt or suspended, debarred, or otherwise identified as ineligible by any international organisation. Failure to disclose such information may result in debarment and termination of any contract issued to the bidder by SPC.

Fraud and corruption: SPC has zero tolerance for fraud and corruption. All contractors have an obligation to report potential fraud and corruption. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder. Allegations of potential misconduct by an SPC staff member or contractor involving fraud or corruption can be sent to complaints@spc.int.

Good faith: The information in this RFP is provided by SPC in good faith. No representation, warranty, assurance or undertaking (express or implied) is or will be made, and no responsibility or liability will be accepted by SPC in relation to the adequacy, accuracy, completeness or reasonableness of this RFP or any information provided by SPC in relation to this RFP.

Modifications: Any clarifications, corrections or modifications will be published on the SPC website prior to deadline. In the event a bidder has submitted a bid before the clarification, correction or modification, the bidder will be informed and may modify the bid. The modified bid will still need to be received before the deadline.

No offer of contract or invitation to contract: This RFP is not an offer to contract or an invitation by SPC to enter into a contract with you.

Privacy: The bidder is to comply with the requirements of applicable legislation and regulatory requirements in force for the use of personal data that is disclosed for the purposes of this RFP. SPC will handle any personal information it receives under the RFP in line with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

Right to amend, seek clarity, withdraw, not award: SPC reserves the right to: (1) amend, add to or withdraw all or any part of this RFP at any time, or to re-invite bids on the same or any alternative basis; (2) seek clarification or documents in respect of any bidder's submission; (3) choose not to award a contract as a result of this RFP; (4) make whatever changes it sees fit to the timetable, structure or content of the procurement process, depending on approvals processes or for any other reason. Please note that while SPC will not change the evaluation criteria set out in the RFP without the RFP process being re-issued, SPC does reserve the right at the time of award of contract to vary the quantity of services and goods specified in the RFP and to accept or reject any proposal at any time prior to award of the contract without incurring any liability to the affected bidder or any obligation to inform the affected bidder/s of the grounds for SPC's action.

Right to disqualify: SPC reserves the right to disqualify: (1) any bidder that does not submit a proposal in accordance with the instructions in this RFP; (2) any bidder that misrepresents information to SPC; (3) any bidder that directly or indirectly canvasses any SPC employee concerning the award of a contract.

Use of material: Bidders shall not use the contents of the RFP or any related material for any purpose other than for the purpose of considering submitting, or submitting, a bid to SPC.

Warranty, representation, assurance, undertaking: The bidder acknowledges and agrees that no person has any authority to give any warranty, representation, assurance or undertaking on behalf of SPC in connection with any contract which may (or may not) follow on from this RFP process.

2.8 Complaints process

Bidders that consider they were not treated fairly during any SPC procurement process may lodge a protest. The protest should be addressed to complaints@spc.int. The bidder must provide the following information: (1) full contact details; (2) details of the relevant procurement; (3) reasons for the protest, including how the alleged behaviour negatively impacted the bidder; (4) copies of any documents supporting grounds for protest; (5) the relief that is sought.

Part 3: Terms of Reference

A. Background/context

The Pacific Community (SPC) is an international organisation established in 1947. One of SPC's divisions, Geosciences, Energy and Maritime (GEM) Division, is implementing a regional project: the Global Climate Change Alliance Plus - Scaling Up Pacific Adaptation (GCCA+ SUPA) Project. The GCCA+ SUPA project is funded by the European Union with Euros 14.89 million, and implemented over the period 2019-2023, by the Pacific Community (SPC) in partnership with the Secretariat of the Pacific Regional Environment Programme (SPREP) and The University of the South Pacific (USP) and the government and people of Cook Islands, Federated States of Micronesia, Fiji, Kiribati, Marshall Islands, Nauru, Niue, Palau, Tonga and Tuvalu.

The GCCA+ SUPA project is holding a regional meeting in Koror, Palau from 13.03.23 to 17.03.23. The project is seeking a hotel provider located in the hamlet of Dngeronga or in the hamlet of Ikelau in Koror State, Palau to provide:

- small meeting room and equipment for up to 20 persons over the period 06.03.23 to 10.03.23 (pre-meeting date)
- Large meeting room and equipment for up to 70 persons and for 5 days over the period 13.03.23 to 17.03.23 (regional meeting date)
- Catering for up to 20 persons for 5 days from 06.03.23 to 10.03.23
- Catering for up to 70 persons and for 4 days over the period 13.03.23 to 17.03.23
- Accommodation (standard rooms with separate bathrooms) for up to 47 persons as detailed below:

No. of rooms	No. of nights	Arrival	Departure
29	7	11.03.23	18.03.23
8	10	08.03.23	18.03.23
10	12	06.03.23	18.03.23

B. Purpose, objectives, scope of services

The Provider is to supply the following:

1. One small meeting room and equipment for up to 20 persons for 5 days over the period 06.03.23 to 10.03.23
2. One large meeting room and equipment for up to 70 persons for 5 days over the period 13.03.23 to 17.03.23
3. Catering (morning break, lunch and afternoon break) for up to 20 meeting participants for 5 days over the period 06.03.23 to 10.03.23
4. Catering (morning break, lunch and afternoon break) for up to 70 meeting participants for 4 days over the period 13.03.23 to 17.03.23
5. Accommodation as specified in the table below:

No. of rooms	No. of nights	Arrival	Departure
29	7	11.03.23	18.03.23
8	10	08.03.23	18.03.23
10	12	06.03.23	18.03.23

1. Small meeting room, 06.03.23 to 10.03.23

- Provision of one small meeting room, set up in square style, for up to 20 persons for 5 days over the period 06.03.23 to 10.03.23.
- Provision of water.
- Provision of one projector and screen.
- Provision of wireless internet.

2. Large meeting room, 13.03.23 to 17.03.23

- Provision of one large meeting room capable of seating up to 70 persons in a configuration of small round tables with up to 6 persons per table, for 5 days over the period 13.03.23 to 17.03.23.
- Provision of a space for display items (approx. 100m²) either in the large meeting room or a nearby smaller room with up to 10 small tables for 5 days over the period 13.03.23 to 17.03.23.
- Availability of communications equipment in the main meeting room: wireless internet, 2 projectors and 2 screens, 2 laptops, podium, sound system, 5 wireless microphones, white boards, flip charts.
- Provision of water

3. Catering for up to 20 persons, for 5 days between 06.03.23 to 10.03.23

- Provision of morning break and afternoon break for up to 20 persons for 5 days between 06.03.23 to 10.03.23, to include, tea, coffee, sugar, milk, at least 2 soft drinks, and 4 snacks – 1 fresh fruit, 1 savoury, 1 sweet, and the 4th to be either sweet/savoury/fresh fruit or raw vegetable.
- Provision of lunch for up to 20 persons for 5 days between 06.03.23 to 10.03.23, to include an appetizer, one hot meat dish, one hot fish dish, one vegetable dish, one rice/pasta dish, one salad dish, tea, coffee and one soft drink.
- Availability to cater to special dietary needs e.g. vegetarian, gluten-free, halal.

4. Catering for up to 70 persons, for 4 days between 13.03.23 to 17.03.23

- Provision of morning break and afternoon break for up to 70 persons for 4 days between 13.03.23 to 17.03.23, to include, tea, coffee, sugar, milk, at least 2 soft drinks, and 4 snacks – 1 fresh fruit, 1 savoury, 1 sweet, and the 4th to be either sweet/savoury/fresh fruit or raw vegetable.
- Provision of lunch for up to 70 persons for 4 days between 13.03.23 to 17.03.23, to include an appetizer, one hot meat dish, one hot fish dish, one vegetable dish, one rice/pasta dish, one salad dish, tea, coffee and one soft drink.
- Availability to cater to special dietary needs e.g. vegetarian, gluten-free, halal.

5. Accommodation

- Standard rooms with separate bathrooms for the dates below:

No. of rooms	No. of nights	Arrival	Departure
29	7	11.03.23	18.03.23
8	10	08.03.23	18.03.23
10	12	06.03.23	18.03.23

- Wireless internet available in rooms
- Airport pick-ups and drop-offs 04.03.23 to 06.03.23; 07.03.23 to 10.03.23 and 18.03.23

C. Timelines

- The schedule for the delivery of this work is from December 2022 to April 2023
- This RFP is extremely urgent as the high tourist season in Palau starts in December and ends in April. The project wishes to secure this contract prior to hotels getting booked out.

D. Reporting and contracting arrangements

- The Service Provider will report directly to the GCCA+ SUPA Project Manager in Suva and to the GCCA+ SUPA National Coordinator in the Climate Change Office in Palau.
- Starting 01.02.23 the Service Provider will provide weekly updates on preparations and progress to the GCCA+ SUPA National Coordinator in the Climate Change Office in Palau.
- The Service Provider will nominate a liaison person at the hotel for all matters relating to the implementation of this project.

E. Skills and qualifications

Technical requirements

- Hotel to be located in the hamlet of Dngeronga or the hamlet of Ikelau in Koror State, Palau.
- Hotel to have a small meeting room capable of seating up to 20 participants over the period 06.03.23 to 10.03.23
- Hotel to have a meeting room available for the period 13.03.23 to 17.03.23 and large enough to provide space for up to 70 participants in a small table configuration to seat up to 6 persons per table comfortably. (Meeting room to have sufficient space for a display area, 100m², or to provide a nearby smaller room)
- Hotel to have the capacity to provide catering (morning snack, lunch and afternoon snack) for up to 20 participants during the meeting period 06.03.23 to 10.03.23.

- Hotel to have the capacity to provide catering (morning snack, lunch and afternoon snack) for up to 70 participants during the meeting period 13.03.23 to 17.03.23.
- Hotel to have 47 rooms available for the specified periods between 06.03.23 to 18.03.23

Organisational requirements

- Information on the number of years hotel and ownership company established
- Financial standing – Audited bank statements over past 3 years
- Cancellation policy
- Number of staff employed
- Certifications/awards/rating
- Provide evidence (3 examples) of hosting similar meetings supported by references.
- Health and safety policy, security arrangements, environmental standards e.g. recycling

F. Scope of Bid Price and Schedule of Payments

- Milestone based
- Terms of payment in accordance with SPC General Conditions

Milestones/deliverables	Deadline	% payment
Signing of contract and submission of work plan and schedule	December 2022	20
Submission of a detailed weekly schedule showing preparations and arrangements for the meeting and its execution.	31.01.23	30
Submission of (i) short descriptive report of the delivery of the services; (ii) detailed financial statement.	31.03.23	50
TOTAL		100

Part 4: PROPOSAL EVALUATION MATRIX

4.1 Evaluation criteria & Score Weight

A two-stage procedure will be utilised to evaluate the proposals, with evaluation of the **Technical proposal** being completed prior to any **Financial proposal** being opened and compared.

The competencies which will be evaluated are detailed in [Part 3](#).

The evaluation matrix below also reflects the obtainable score specified for each evaluation criterion (technical requirement) which indicates the relative significance or weight of the items in the overall evaluation process.

The technical component, which has a total possible value of 700 points, will be evaluated using the following criteria.

Evaluation criteria	Score Weight (%)	Points obtainable
Mandatory requirements		
<ul style="list-style-type: none"> Business registration Hotel to be located in the hamlet of Dngeronga or the hamlet of Ikelau in Koror State, Palau. Financial standing as shown by 3 years audited financial statements Demonstrated ability to provide catering services to special dietary needs e.g. vegetarian, gluten-free, halal 		Bidders will be disqualified if any of the requirements are not met
Technical requirements		
1. Organisational and Operational Background		
<ul style="list-style-type: none"> Number of years hotel and ownership company have been established Cancellation policy Number of staff (specify management staff and service staff) Certifications/awards/rating Health and safety, security and environmental arrangements in place at the hotel 	20%	140
2. Organisational Experience		
<ul style="list-style-type: none"> Provide details of 3 examples of hosting similar meetings of this size or larger. Describe the nature of the meeting and provide client name and contact details. 	20%	140
3. Technical Capacity for Provision of this Service		
	40%	280

<p>1. One small meeting room and communications equipment for up to 20 persons for 5 days over the period 06.03.23 to 10.03.23;</p> <p>2. One large meeting room and communications equipment for up to 70 persons for 5 days over the period 13.03.23 to 17.03.23;</p> <p>3. Catering (morning break, lunch and afternoon break) for up to 20 meeting participants for 5 days over the period 06.03.23 to 10.03.23;</p> <p>4. Catering (morning break, lunch and afternoon break) for up to 70 meeting participants for 4 days over the period 13.03.23 to 17.03.23;</p> <p>5. Accommodation (standard room with separate bathrooms) as specified in the table below:</p> <table border="1" data-bbox="240 696 960 889"> <thead> <tr> <th>No. of rooms</th> <th>No. of nights</th> <th>Arrival</th> <th>Departure</th> </tr> </thead> <tbody> <tr> <td>29</td> <td>7</td> <td>11.03.23</td> <td>18.03.23</td> </tr> <tr> <td>8</td> <td>10</td> <td>08.03.23</td> <td>18.03.23</td> </tr> <tr> <td>10</td> <td>12</td> <td>06.03.23</td> <td>18.03.23</td> </tr> </tbody> </table> <ul style="list-style-type: none"> • Wireless internet available in rooms • Airport pick-ups and drop-offs over the period 05.03.23 to 19.03.23 	No. of rooms	No. of nights	Arrival	Departure	29	7	11.03.23	18.03.23	8	10	08.03.23	18.03.23	10	12	06.03.23	18.03.23		
No. of rooms	No. of nights	Arrival	Departure															
29	7	11.03.23	18.03.23															
8	10	08.03.23	18.03.23															
10	12	06.03.23	18.03.23															
4. Bidder's Management of the Required Service																		
<ul style="list-style-type: none"> • Provide a short description and outline schedule of how the Provider will plan and prepare for the meetings. • Provide the name, position and CV of the person responsible for liaising with SPC. 	10	140																
Technical Capacity for Provision of this Service	100%	700																
Qualification score	70%	490																

4.2 Financial evaluation

The financial component of the proposal will be scored on the basis of overall costs for the delivery of the services and financial incentives and benefits provided to SPC. The lowest financial proposal will be awarded maximum 300 points and other financial offers and incentives will be awarded points as per the formula below:

$$\text{Financial Proposal score} = (\text{Lowest Price} / \text{Price under consideration}) \times 300$$

Part 5: PROPOSAL SUBMISSION FORMS

Annex 1: BIDDER'S LETTER OF APPLICATION

Dear Sir /Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply the required services for the sum as may be ascertained in accordance with the Financial Proposal attached herewith and made part of this proposal.

We acknowledge that:

- SPC may exercise any of its rights set out in the Request for Proposal documents, at any time;
- The statements, opinions, projections, forecasts or other information contained in the Request for Proposal documents may change;
- The Request for Proposal documents are a summary only of SPC's requirements and is not intended to be a comprehensive description of them;
- Neither the lodgement of the Request for Proposal documents nor the acceptance of any tender nor any agreement made subsequent to the Request for Proposal documents will imply any representation from or on behalf of SPC that there has been no material change since the date of the Request for Proposal documents, or since the date as at which any information contained in the Request for Proposal documents is stated to be applicable;
- Excepted as required by law and only to the extent so required, neither SPC, nor its respective officers, employees, advisers or agents will in any way be liable to any person or body for any loss, damage, cost or expense of any nature arising in any way out of or in connection with any representations, opinions, projections, forecasts or other statements, actual or implied, contained in or omitted from the Request for Proposal documents.

We undertake, if our proposal is accepted, to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that you are not bound to accept any proposal you may receive and that a binding contract would result only after final negotiations are concluded on the basis of the Technical and Financial Components proposed.

For the Bidder: *[insert name of the company]*

Signature:

Name of the Bidder's representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 2: CONFLICT OF INTEREST DECLARATION

INSTRUCTIONS TO BIDDERS

What is a conflict of interest?

A conflict of interest may arise from economic or commercial interests, political, trade union or national affinities, family, cultural or sentimental ties, or **any other type of relationship or common interest between the bidder and any person connected with the contracting authority** (SPC staff member, consultant or any other expert or collaborator mandated by SPC).

Always declare a conflict

The existence of a potential or apparent conflict of interest does not necessarily prevent the bidder concerned from taking part in a tender process. **However, the declaration of the existence of such a conflict by the persons concerned is essential and allows SPC to take appropriate measures to mitigate it and prevent the associated risks.**

Bidders are therefore invited to declare any situation, fact or link which, to their knowledge, could generate a real, potential or apparent conflict of interest.

Declaration at any time

Conflicts of interest may arise at any time during the procurement process or the implementation of a contract (e.g. new partner in the project) or as a result of a change in personal life (e.g. marriage, inheritance, financial transaction, creation of a company). If such a relationship is found and could be perceived by a reasonable person as likely to influence a decision, a declaration of the situation is necessary. In case of doubt, a conflict situation must be declared.

Declaration for any person involved

A declaration must be completed for each person involved in the tender (principal representative of the bidder, possible subcontractors, consultant, etc.)

Failure

Failing to declare a potential conflict of interest may result in the bidder being refused a contract or placed on SPC's list of non-responsible suppliers.

DECLARATION

I, the undersigned, *[name of the representative of the Bidder]*, acting in the name and on behalf of the company *[name of the company]*, declare that:

<input type="checkbox"/>	To my knowledge, I am not in a conflict-of-interest situation
<input type="checkbox"/>	There is a potential conflict of interest with regard to my <i>[Choose an item]</i> . relationship with <i>[name of the person concerned]</i> in his or her capacity as <i>position/role/personal or family link with the person concerned</i> , although, to the best of my knowledge, this person is not directly or indirectly involved in any stage of the procurement process
<input type="checkbox"/>	I may be in a conflict of interest with regard to my <i>[Choose an item]</i> relationship with <i>[name of the person concerned]</i> in his or her capacity as <i>position/role/personal or family link with the person concerned</i> , as this person is, to the best of my knowledge, directly or indirectly linked to the procurement process
<input type="checkbox"/>	To my knowledge, there is another situation that could potentially constitute a conflict of interest: <i>[Describe the situation that may constitute a conflict of interest]</i>

In addition, I undertake to:

- declare, without delay, to SPC any situation that constitutes a potential conflict of interest or is likely to lead to a conflict-of-interest;
- not to grant, seek, obtain or accept any advantage, whether financial or in kind, to or from any person where such advantage constitutes an unfair practice or an attempt at fraud or corruption, directly or indirectly, or constitutes a gratuity or reward related to the award of the contract;
- to provide accurate, truthful and complete information to SPC in connection with this procurement process.

I acknowledge that I and/or my company and/or my business partners who are jointly and severally bidding on the RFP *[SPC Reference]* may be subject to sanctions such as being placed on SPC's list of non-responsible vendors, if it is established that false statements have been made or false information has been provided.

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE

Please complete the following questionnaire and provide supporting documents where applicable.

VENDOR INFORMATION				
Are you already registered as an SPC vendor?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
1. Please provide information related to your entity.				
Company name	[Enter company name]	Address	[Enter address]	
Director/CEO	[Enter name of the executive person]	Position	[Enter position of the executive person]	
Business Registration/License number	[Enter company registration/license number (or tax number)]			
Date of business registration	[Enter date of business registration]			
Country of business registration	[Enter country of business registration]			
Status of the entity:				
<input type="checkbox"/> For-profit entity (company), <input type="checkbox"/> NGO, <input type="checkbox"/> International organisation, <input type="checkbox"/> Government body, <input type="checkbox"/> University, <input type="checkbox"/> Association, <input type="checkbox"/> Research Institute, <input type="checkbox"/> Other: [insert details]				
2. Please provide relevant documentation to support and verify the legal existence of the entity, the authority of its officer and proof of its address, such as:				
<input type="checkbox"/> Delegation of authority or power of attorney document <input type="checkbox"/> Certificate of business registration/license <input type="checkbox"/> Memorandum, Articles or Statutes of Association <input type="checkbox"/> Telephone, water, or electricity bill in the name of the entity <input type="checkbox"/> Bank account details bearing the name of the entity				
3. How many employees does your company and its subsidiaries have?			[provide answer]	
4. Do you have professional insurance against all risks in respect of your employees, sub-contractors, property and equipment?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'No', what type of business insurance do you have?			[provide answer]	
5. Are you up to date with your tax and social security payment obligations?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'No', please explain the situation:			[Provide details]	
6. Is your entity regulated by a national authority?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please specify the name:			[Insert name of the national regulation authority]	
7. Is your entity a publicly held company?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
8. Does your entity have a publicly available annual report?			<input type="checkbox"/> Yes	<input type="checkbox"/> No
Please send SPC your audited financial statement from the last 3 financial years if available				

DUE DILIGENCE					
9. Does your entity have foreign branches and/or subsidiaries?			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
If you answered 'yes' to the previous question, please confirm the branches:					
• Head Office & domestic branches			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
• Domestic subsidiaries			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
• Overseas branches			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
• Overseas subsidiaries			<input type="checkbox"/> Yes	<input type="checkbox"/> No	
10. Does your entity provide financial services to customers determined to be high risk including but not limited to:					
Foreign Financial Institutions	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Casinos	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Cash Intensive Businesses	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Foreign Government Entities	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Non-Resident Individuals	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Money Service Businesses	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="checkbox"/> Other, please provide details:			[Provide details]		
11.If you answered 'yes' to any of the boxes in question 10, does your entity's policies and procedures specifically outline how to mitigate the potential risks associated with these higher risk customer types?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please explain how:			[Provide explanation]		
12.Does your entity have a written policy, controls and procedures reasonably designed to prevent and detect fraud, corruption, money laundering or terrorist financing activities?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please send SPC your policy in English.					
If 'No', what process does your entity have in place to prevent and detect money laundering or terrorist financing activities?				[provide answer]	
13.Does your entity have an officer responsible for anti-corruption, or anti-money laundering and counter-terrorism financing policy?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please state that officer's contact details:			[Insert name and contact details]		
14.Has your entity or any of its current or former directors or CEOs ever filed for bankruptcy?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please provide details:			[Provide details]		
15.Has your entity or any of its current or former directors or CEOs ever been the subject of any investigations or had any regulatory or criminal enforcement actions resulting from violations of any laws or regulations, including those relating to money laundering or terrorism financing?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please provide details:			[Provide details]		

SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (SER)

16.Does your entity have a written policy, controls and procedures to implement its Social and Environmental Responsibility (SER) commitments?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please send SPC your policy in English.					
If 'No', what process does your entity have in place to ensure your social and environmental responsibility?				[provide answer]	
Does your Policy or Process cover the followings?					
<input type="checkbox"/> Child protection <input type="checkbox"/> Human rights <input type="checkbox"/> Gender equality <input type="checkbox"/> Social inclusion <input type="checkbox"/> Sexual harassment, abuse or exploitation <input type="checkbox"/> Environmental responsibility					
Please, outline the major actions you have undertaken in these areas:			[provide answer]		
17.Does your entity have an officer responsible for Social and Environmental Responsibility (SER)?				<input type="checkbox"/> Yes	<input type="checkbox"/> No
If 'Yes', please state that officer's contact details:			[Insert name and contact details]		

SUPPORTING DOCUMENTS (where relevant)

• Business registration/license proof	<input type="checkbox"/>
• Bank account details document	<input type="checkbox"/>
• Address of the entity and Authority of officer proofs	<input type="checkbox"/>
• Audited financial statement from the last 3 financial years	<input type="checkbox"/>
• Fraud, corruption, anti-money laundering and counter terrorist financing Policy	<input type="checkbox"/>
• SER Policy	<input type="checkbox"/>

I declare that the particulars given herein above are true, correct and complete to the best of my knowledge, and the documents submitted in support of this form are genuine and obtained legally from the respective issuing authority.

I declare that none of the funds received or to be received by my company will be used for criminal activities, including financing terrorism or money laundering.

By sending this declaration to SPC, I agree that my business and personal information may be used by SPC for due diligence purposes. I also understand and accept that SPC will treat any personal information it receives in connection with my proposal in accordance with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 4: TECHNICAL PROPOSAL SUBMISSION FORM

1. ORGANISATIONAL AND OPERATIONAL BACKGROUND

	Bidder's Response
Registered Name of Company:	
Physical Address:	
P.O. Box and Mailing Address:	
Telephone Contact:	
Email Address:	
Website:	
Year company established - <u>attach</u> business registration certificates:	
Financial Standing – <u>attach</u> last 3 years audited financial statements:	
List and provide copies of any hotel awards, certificates, star ratings:	
<u>Attach</u> the hotel's cancellation policy:	
Number of management staff and service staff employed at the hotel:	Number of management staff: Number of service staff:
Briefly describe hotel's arrangements for: Health and safety, security, environmental considerations, <u>attach</u> policies if available	Health and safety arrangements: Security: Environmental considerations:

2. ORGANISATIONAL EXPERIENCE: Details of hosting 3 meetings of similar size to this one or larger

Example 1

	Bidder's Response
Title of meeting:	
Date of meeting:	
Brief description of meeting, number of participants:	Description of meeting: Number of participants:

	Bidder's Response
Name of company/organisation responsible for the meeting:	
Name of contact person from company/organisation:	
Physical address of contact person:	
Telephone number of contact person:	
Email address of contact person:	

Example 2

	Bidder's Response
Title of meeting:	
Date of meeting:	
Brief description of meeting, number of participants:	Description of meeting: Number of participants:
Name of company/organisation responsible for the meeting:	
Name of contact person from company/organisation:	
Physical address of contact person:	
Telephone number of contact person:	
Email address of contact person:	

Example 3

	Bidder's Response
Title of meeting:	
Date of meeting:	
Brief description of meeting, number of participants:	Description of meeting: Number of participants:
Name of company/organisation responsible for the meeting:	
Name of contact person from company/organisation:	
Physical address of contact person:	
Telephone number of contact person:	
Email address of contact person:	

3. TECHNICAL CAPACITY FOR PROVISION OF THIS SERVICE

3.1 Provision of Small Meeting room from 06.03.23 to 10.03.23

3.1.1	Provision of one small meeting room, set up in square style, for up to 20 persons for 5 days over the period 06.03.23 to 10.03.23:	Floor area of meeting room: <u>Attach photos:</u>
3.1.2	Provision of water:	Yes/No
3.1.3	Provision of one projector and screen:	Yes/No
3.1.4	Provision of wireless internet:	Yes/No
3.2. Provision of large meeting room, 13.03.23 to 17.03.23		
3.2.1	Provision of one large meeting room capable of seating up to 70 persons in a configuration of small round tables with up to 6 persons per table, for 5 days over the period 13.03.23 to 17.03.23.	Floor area of meeting room: Length of meeting room: Width of meeting room: Attach photographs:
3.2.2 EITHER (option 19 option 2)	Provision of a space for display items (approx. 100m ²) with 10 small tables in the large meeting room for 5 days over the period 13.03.23 to 17.03.23.	Yes/No: Attach photos
3.2.2 or	Provision of a space for display items (approx. 100m ²) with 10 small tables in a nearby smaller room for 5 days over the period 13.03.23 to 17.03.23.	Yes/No: Attach photos
3.2.3	Availability of communications equipment in the main meeting room: wireless internet, 2 projectors and 2 screens, 2 laptops, podium, sound system, 5 wireless microphones, white boards, flip charts.	Wireless internet: Yes/No 2 projectors and 2 screens: Yes/No 2 laptops: Yes/No Podium: Yes/No Sound system: Yes/No 5 wireless microphones: Yes/No White board: Yes/No Flip charts: Yes/No How many:
3.2.4	Provision of water	Yes/No
3.3 Catering for up to 20 persons, for 5 days between 06.03.23 to 10.03.23		
3.3.1	Provision of morning break and afternoon break for up to 20 persons for 5 days between 06.03.23 to 10.03.23, to include, tea, coffee, sugar, milk, at least 2 soft drinks, and 4 snacks – 1 fresh fruit, 1 savoury, 1 sweet, and the	Yes/No

	4th to be either sweet/savoury/fresh fruit or raw vegetable.													
3.3.2	Provision of lunch for up to 20 persons for 5 days between 06.03.23 to 10.03.23, to include an appetizer, one hot meat dish, one hot fish dish, one vegetable dish, one rice/pasta dish, one salad dish, tea, coffee and one soft drink.	Yes/No												
3.3.3	Availability to cater to special dietary needs e.g. vegetarian, gluten-free, halal.	Yes/No												
3.4. Catering for up to 70 persons, for 4 days between 13.03.23 to 17.03.23														
3.4.1	Provision of morning break and afternoon break for up to 70 persons for 4 days between 13.03.23 to 17.03.23, to include, tea, coffee, sugar, milk, at least 2 soft drinks, and 4 snacks – 1 fresh fruit, 1 savoury, 1 sweet, and the 4th to be either sweet/savoury/fresh fruit or raw vegetable.	Yes/No												
3.4.2	Provision of lunch for up to 70 persons for 4 days between 13.03.23 to 17.03.23, to include an appetizer, one hot meat dish, one hot fish dish, one vegetable dish, one rice/pasta dish, one salad dish, tea, coffee and one soft drink.	Yes/No												
3.4.3	Availability to cater to special dietary needs e.g. vegetarian, gluten-free, halal.	Yes/No												
3.5 Accommodation														
3.5.1	Provision of 29 standard rooms with separate bathrooms for 7 nights arriving 11.03.23 and departing 18.03.28; Provision of 8 standard rooms with separate bathrooms for 7 nights arriving 08.03.23 and departing 18.03.28;	Noting that 29 people require rooms for 7 nights, 8 people require rooms for 10 nights, and 10 people require rooms for 12 nights, <table border="1" data-bbox="735 1895 1445 2040"> <thead> <tr> <th>No. of rooms</th> <th>No. of nights</th> <th>Arrival</th> <th>Departure</th> </tr> </thead> <tbody> <tr> <td>29</td> <td>7</td> <td>11.03.23</td> <td>18.03.23</td> </tr> <tr> <td>8</td> <td>10</td> <td>08.03.23</td> <td>18.03.23</td> </tr> </tbody> </table>	No. of rooms	No. of nights	Arrival	Departure	29	7	11.03.23	18.03.23	8	10	08.03.23	18.03.23
No. of rooms	No. of nights	Arrival	Departure											
29	7	11.03.23	18.03.23											
8	10	08.03.23	18.03.23											

	Provision of 10 standard rooms with separate bathrooms for 12 nights arriving 06.03.23 and departing 18.03.28.	10	12	06.03.23	18.03.23
		Do you have sufficient standard rooms: Yes/No If you assign de luxe or other rooms, will they be the same price: Yes/No			
3.5.2	Wireless internet available in rooms	Yes/No			
3.5.3	Airport pick-ups and drop-offs 04.03.23 to 06.03.23; 07.03.23 to 10.03.23 and 18.03.23	Yes/No			

4. BIDDER'S MANAGEMENT OF REQUIRED SERVICE

		Bidder's Response
	Provide a short description and outline schedule of how the Provider will plan and prepare for the meetings.	<u>Attach</u> description and outline schedule:
	Provide the position and CV of the person responsible for liaising with SPC for the services specified in this RFP. (If more than one person, please provide details for both/all)	Position: <u>Attach</u> CV

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 5: FINANCIAL PROPOSAL SUBMISSION FORM

Annex 5: FINANCIAL PROPOSAL SUBMISSION FORM				
3.1.Provision of Small Meeting room from 06.03.23 to 10.03.23				
Item Number	Description of item	Cost/day	Total cost	Total cost Item 3.1
3.1.1	Provision of one small meeting room with water, set up in square style, for up to 20 persons, for 5 days over the period 06.03.23 to 10.03.23			
3.1.2	Provision of water			
3.1.3	Provision of one projector and screen			
3.1.4	Provision of wireless internet			
	Total cost Item 1			
3.2. Provision of large meeting room, 13.03.23 to 17.03.23				
Item Number	Description of item	Cost/day	Total cost	Total cost Item 3.2
3.2.1	Provision of one large meeting room capable of seating up to 70 persons in a configuration of small round tables with up to 6 persons per table, for 5 days over the period 13.03.23 to 17.03.23.			
3.2.2 EITHER	Provision of a space for display items (approx. 100m ²) with 10 small tables in the large meeting room for 5 days over the period 13.03.23 to 17.03.23.			
3.2.2 or	Provision of a space for display items (approx. 100m ²) with 10 small tables in a nearby smaller room for 5 days over the period 13.03.23 to 17.03.23.			
3.2.3	Availability of communications equipment in the main meeting room: wireless internet, 2 projectors and 2 screens, 2 laptops, podium, sound system, 5 wireless microphones, white boards, flip charts.			
3.2.4	Provision of water			
	Total cost Item 2			
3.3 Catering for up to 20 persons, for 5 days between 06.03.23 to 10.03.23				
Item Number	Description of item	Cost/person	Total cost	Total cost Item 3.3
3.3.1	Provision of morning break and afternoon break for up to 20 persons for 5 days between 06.03.23 to 10.03.23, to include, tea, coffee, sugar, milk, at least 2 soft drinks, and 4 snacks – 1 fresh fruit, 1 savoury, 1 sweet, and the 4 th to be either sweet/savoury/fresh fruit or raw vegetable.			

3.3.2	Provision of lunch for up to 20 persons for 5 days between 06.03.23 to 10.03.23, to include an appetizer, one hot meat dish, one hot fish dish, one vegetable dish, one rice/pasta dish, one salad dish, tea, coffee and one soft drink.			
	Total cost item 3			
3.4. Catering for up to 70 persons, for 4 days between 13.03.23 to 17.03.23				
Item Number	Description of item	Cost/person	Total cost	Total cost Item 3.4
3.4.1	Provision of morning break and afternoon break for up to 70 persons for 4 days between 13.03.23 to 17.03.23, to include, tea, coffee, sugar, milk, at least 2 soft drinks, and 4 snacks – 1 fresh fruit, 1 savoury, 1 sweet, and the 4 th to be either sweet/savoury/fresh fruit or raw vegetable.			
3.4.2	Provision of lunch for up to 70 persons for 4 days between 13.03.23 to 17.03.23, to include an appetizer, one hot meat dish, one hot fish dish, one vegetable dish, one rice/pasta dish, one salad dish, tea, coffee and one soft drink.			
	Total cost item 4			
3.5. Accommodation				
Item Number	Description of item	Cost/person room night	Total cost	Total cost Item 3.5
3.5.1	Provision of 29 standard rooms with separate bathrooms for 7 nights arriving 11.03.23 and departing 18.03.28;			
	Provision of 8 standard rooms with separate bathrooms for 7 nights arriving 08.03.23 and departing 18.03.28;			
	Provision of 10 standard rooms with separate bathrooms for 12 nights arriving 06.03.23 and departing 18.03.28. All rooms to have wireless internet.			
3.5.2	Airport pick-ups and drop-offs over the period 05.03.23 to 19.03.23			
	Total Cost Item 5			

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*