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## A coral reaf fishery for aquarium fish- the Fifi experience

## by

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## Intraduction

1. Although situated more than 4000 km to the eest of the central Indo-Malayan Archipelago, the coral reefs of Fijl support a rich fish fauna (> 700 species-Springer, pers. comm.) including many brilliently coloured species of interest to the equarium fish industry. Equally importantly, Fiji lies at the crossroeds of the central South Pacific and is well served by air line connections to many countries. Not surprisingly, it has attracted the attention of aquarium fish traders. Under the Fisheries Regulations (Cap. 135) however, the export of live fish "of any kind whatsoever" is prohibited, with provision for exemption by the Director of Agriculture.
2. A local company, Fiji Biomarine Pty Ltd, wes initially grented sole rights to export aquarium fish in the 1970's. Collection commenced in 1976, in conjunction with the operation of a displey aquarium in Central Suva. Production decilined from a peak of 30,500 fish in 1976 till operations cessed in 1982 (Lewis, 1985).
3. In 1984, a second company was given approval to operate out of the Pacific Herbour area neer Suve, efter numerous proposals were reviewed. This paper examines the operation of this fishery and its implications for similar developments elsewhers in the region.

## The marine equarium fish trede

4. The international trade in equarium fish, marine and fresh water, is enormous. In 1979, the retail value of tropical cquarium fish wes estimated at $\$ 1.8$ billion (Anon, 1979) and is likely to have increased considerably since then. Marine fish, which unlike their freshwater counterparts, are not currently bred in captivity, eccount for $20 \%$ of the value of this trade ( 10 \& of volume), all based on the capture of wild stock. Major markets are the industrialised countries of USA, Western Europe and Japan, with the Philippines, Indonesia, Howali and Sri Lenka major suppliers.
5. Trade requirements are primarily for juveniles of coral reef species, which are often more colourful than adults, are easier to handle, and require less space in aquaria and in transport. The most important families are the butterflyfishes (Chaetadontidae), angelfishes (Pomacanthidae), surgeonfishes (Acanthuridae), wrasses (Labridae), moorish idols (Zanclidae), basslets (Subfamily Anthilinae of family Serranidee), squirrelfishes (Holocentridae), damselfishes (Pomacentridee), triggerfishes (Balistidae), filefish (Monecanthidae), scorpionfishes (Scorpeenidee, especially Pterols), hawkfishes (Cirrhitidee), trunkfishes (Ostraciidee) and puffers (Tetroadontidee, especially canthinaster) (Randall, 1987). Individual retail values may reach several hundrad dollars in exceptional cases, but are usually less than $\$ 10$.
6. Fish are transported almost entirely by air fraight in airtight oxygen and water-filled plastic bans, since travel time generally needs to be under 40 hrs to ensure good survival. Air freight cosis moy account for $40 \%$ of the C . and F . value (Anon, 1987). FOB export value moy be less than $10 \%$ of the final retail value in some cases, and $25 \%$ of wholesale value.

## Retionale of the fishery

6. The collection of colourful, attractive reef fish species for commercial sale invariably attracts comments for and agoinst. As a renewable reef resource, aquarium fish are the basis of sizable fisheries in countries where most conventional reef resources are heavily exploited, or economic alternatives are limited. Alboladejo and Corpuz (1981) note that aquarium fish were within the top ten fisheries exports in value for the Philippines and De Silva (in Sale 1985) reported that 50,000 people are employed in the Sri Lanka fishery. On the other hand, depletion through commercial collection at aesthetic and ecological cost is a valid concern, particularly where tourism is concerned or where juveniles of food species harvested as adults are collected in large numbers.
7. Recruitment dynamics of the species exploited and the mathod of collection are the key issues. (In general, very few of the species collected are juveniles of commercially important food fishes). Recruitment dynamics of planktonic reef fish larvee are exceedingly complex (Richerds and Lindeman, 1987) and are not well understood for most species. Doherty (1987) notes the extreme view points that on the one hand larval supply limits population density of adults, as opposed to the view that highly fecund fishes "soturate" the environment with juveniles whose survival tracks evailable resource levels.
8. This debate aside, natural moriality of reef fish juveniles between settlement and adulthood is undoubtedly very high, and it is argued, in the absence of herd data, that mortality due to collection activities (fishing mortality) never approsches this. The empirical observations of collectors lend to support this view.
9. Much of the opposition to the commercial collection of marine aquarium fishes has been fuelled by the methods employed by unscrupulous collectors. Randall (1987) gives a detailed account of the widespread and harmful use of sodium cyanide as a narcotic in the Philippines and indonesia, as well as the less common use of chemicals such as rotenone, quinaldine and insectides, and dynamite. Retarded death le. poor subsequent survival in aquaria and possible environmental damage are the consequences of chemical collection and the use of chemicals and explosives to catch fish is banned in most countries. Breaking up coral heads to copture cryptic species and those seeking refuge (eg. Paracanthurus) also occurs. Quality aquarium fish are captured using fine-mesh mylon nets only.
10. It is also argued, somewhat negatively, that in cyclone-prone tropical areas, episodic hurricane and storm effects do more demage to site-attached aquerium fish populations through habitat destruction than do collection activities. Pfeffer and Tribble (1985) for example, describe the collapse of an equarium fish fishery in Oahu, Hawail following hurricane damage, and predicted that complete recovery would take several decodes.

## The Fijl operation

History
11. Recognising the valid concerns about the unregulated collection of marine aquarium fish and in view of the incraesing number of enquiries being received from potential collectors, mostly oversees, the Fisheries Division adopted in 1982, a series of guidelines for evaluating non-local proposals to set up collection operations. Thase were later incorporated into guidelines approved by Cabinet (Table 1).
12. Of the many enquiries recaived, only one from a compary active in Hawali and with good credentials within the industry, was considered to meat these criteria. The proposal was approved and the company, Aquarium Fish (Fiji) Ltd. began operations in August 1984.

## Eishing methods

13. All fish are collected with either fine mesh, hand scoop or barrier nets, at depths of 260 m . Those collected at depth are aither "staged" to the surface or the swim bladder pierced with a fine needle to circumvent the need for decompression. Fish are then transferred from the collection oree in eerated bins to onshore storage, where their heelth is carefully monitored. The fish are not fed prior to packing, to reduce excretory waste build-up during air shipment.

## Iransport and survival

14. Transport is effected in double-walled plestics bags pumped with oxygen prior. to sealing, and carefully packed in stenderd size boxes, these being the freight unit. An export licence is required for each shipment, ot which time details of catch by species and area are supplied.
15. Less than $0.5 \%$ mortality has been experienced from arrival in the onshore holding tanks to delivery at the wholesole outlet overseas. This compares with the $23.5 \%$ mortality estimated for Sri Lanken fish (Anon, 1986, based on Wood, 1985).
16. Markets, whilst still primarily the USA ( 728 ) and the United Kingdom (198) now also include the Netherlands, Germany and Italy (Anon, 1987).

## Soecies composition

17. Table 2 lists the catch composition by family and major species, for the years 19841986. Over 110 species have regulerly been exported since operations commenced, including numerous species not previously recorded from Fiji and at leest one undescribed species (Randell, pers. comm.)
18. A single species, the Fiji devil, an attractive local colour variant of the widely distributed abuchefduf cyaneus, mokes up approximately $25 \%$ of the catch by number. It provides important bulk to supplement the smaller numbers of higher value deep-water species. FOB values of various species range between US $\$ 0.25$ to US $\$ 8.00$ per individual.
19. Only a single endemic species, Sipenus usoi, is regularly collected. Marked seasonal and yeer-yeor veriation is noted in the abundance of many species (eg. Coris) and these deta could well provide some useful insights into recruitment dynamics of reef fishes.

## Catch by area

20. Collection was initially restricted to various habitats around Beqa Island and its barrier reef, these providing a good "mix" of species for export. With the greater involvement of local collectors, this collection aree has gradually expanded to various localities along 50 km of coastline between Ser ua and Suva. Data on catch by area is available but has yet to be analysed in detail.
21. Other arees, eg Bou waters, have been surveyed and found to hold viable quantities of desirable species of fish, but hove not been exploited as yet. The current harvest area represents a very small proportion of the total area of Fiji's reefs.

## Iotal catch

22. Total exports (there are no locel soles, mainly becouse the equipment required to set up marine aquaria is not generally available and the potential morket is small) increased through 1985-1987 from 59,404 to 83,109 fish but hove now stobilised, primarily due to the company's inability to handle and pack more fish without employing additional skilled staff. The fishery has thus operated within self-imposed limits.
23. The proportion of the catch taken by local divers has increased from less than 10\% in 1984 to over 908 in 1987, in sccordance with the Exploitation Guidelines.

## Management of the fishery

24. Other than self-imposed observances of the Exploitation Guidelines, no management measures have been necessary. No other oversees operators have met the criter la laid down. One local operator collected fish for a brief period, but bad handling and resultant high intransit mortolity lead to the ropid demise of the operotion, unfortunately ot some temporary cost to the otherwise very good neme of Fiji exports. It is also likely that chemicals were used to collect these fish.
25. No conservation guidelines have been imposed, nor has a cailing been set on annual export numbers, primarily because no diminution in catch rates has been datected. No complaints have been recelved from artisanal fishermen operating in the same area, and the collection area has continued to expand whilst the catch has remained relatively stable.
26. The customary fishing rights provide another potential check on operations. All fish are taken within areas subject to traditional usage rights and as such, obtaining a permit annually from the traditional owners is a necessary prerequisite to the issue of a licence by the Fisheries Division (in theory, this licence should also be endorsed with an exemption covering the use of small mesh barrier nets). Without a good understanding of the nature of the operation by traditional owners, this requirement can be counter productive. Meaningful involvement of ownership unit members in the collection process, as encoursged under the Quidelines, has been beneficial in this regard.

## Conclusions

27. In terms of the Exploitation Guidelines, intended to ensure rational resource exploitation to the benefit of resource custodians and the local economy, the operation must be judged a success. Local collectors now account for over $90 \%$ of fish numbers, only approved methods ore used and fish survival at all stages has bean very high. High quality information on the catch have been provided, resource custodians are recelving a fair resource rental and are involved in collection, and no user conflicts have developed. The FOB value of exports now exceeds US $\$ 100,000$ per year, despite problems in 1987 with airfreight disruptions. The company is cleerly keen to protect the reputation for quality that Fijl fish, as a gener ic item, have buill up, and high standards are maintained at all stages of the operation.
28. In ecological terms, the impact of the fishery is more difficult to quantify. The total catch (approximately 80,000 fish p.8) has stabilised whilst the aree of collection has considerably increased, and is modest relative to other countries. Randall (1987) reports that there were 66 permits for commercial collection issuad in Hawali in 1982, and 150,500 fish (worth US $\$ 277,300$ ) were collected in 1981-1982. The main islands of Hawali have a much smaller area of reef habitat that Fiji, and the industry there has coaxisted harmoniously in a multiple-use situation for many years. of the approximately 110 species regularly collected in Fiji, less then ten are of even minor commercial importance as food fish (eg. Coris, Gaterin, Zebrosoma, Pomecanthus), so there is negligible user conflict in this regard.
29. As noted earlier, recruitment dynamics are not well understood, but may be patchy on micro and meso-scoles (Doherty, 1987). The mode of collection (nets only) also means that areas with ample cover are generally not suitable for collection, the fish easily escaping into this cover. Recruitment into fished areas, a fairly small percentage of total reef habitat, can thus occur easily from contiguous unfished areas. As a result, the issue of depletion of rare species has not been addressed, nor has the concept of refuge arees adjacent to collecting areas.
30. In summory, the Fiji experience with a recently developed regulated corol reef fishery for marine aquarium fish has been a model one, with measurable socio-economic benefits resulting from the controlled exploitation of a renewable reef resource. No deleterious ecological affects have been noted.

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## Table 1:

Exploitation Guidalines for Marine Aquarium Fish, as approved by Cabinet August 1984.

1- Operators exporting live fish should be licenced and limited to a single operator, at least till July 1985, giving the sole operator a 12-month period of grace.

2- Future operators should be of high international repute with a proven record in the trede (this is easily checked).

3- Involvement of resource custodians in the collection process should be to the maximum extent precticable. There should be a training component in this process.

4- The use of chemicals or poisons for collection to be prohibited.
5- Exports permits required for eech shipment, with quantities and species to be noted.
6- Conservation guidelines to be formulated by the Fisheries Division in consultation with the operator. A calling on the total number of fish exported per yeer to be set, taking into account the orea to be fished.

7- Efforts should be made to ensure that collection activities do not confict with other uses eg. tourist diving.

8- With a single moderate-level operator it is not necessary at this stage to consider reserves, closed-seasons and other conservation measures. The Fisheries Division should however closely monitor the development of this trade.

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## Table 2:

Composition of the aquarium fish catch, by family and major species, for the years 19841986. (percentage by number only are given both as family totals and for the major species; many of the 110 or 50 species exported are in small numbers).
$\left.\begin{array}{|l|c|c|}\hline \text { Family } & 1986 & 1987 \\ \hline \text { POMACANTHIDAE (Angels) } & 23.69 & 16.58 \\ \text { Centropyge bicolor } \\ \text { C. flavissimus }\end{array}\right)$

