

**4.7 PRODUCTION AND SALES OF ELECTRICITY PRODUCED AND SOLD BY FIJI ELECTRICITY AUTHORITY BY TYPE OF CONSUMER**

Type of Consumer	2006			2007			2008		
	Units (kwh)			Units (kwh)			Units (kwh)		
	Produced *	Sold	Value [\$]	Produced *	Sold	Value [\$]	Produced *	Sold	Value [\$]
<b>Industrial Sales</b>									
1 Central/Eastern Division	na	92,715,424	18,182,102	na	95,513,306	17,934,816	na	94,143,182	19,239,102
2 Western Division	na	74,073,429	14,891,307	na	77,703,268	14,714,775	na	75,668,284	15,116,436
3 Northern Division	na	8,186,545	1,623,352	na	6,525,386	1,495,034	na	6,292,054	1,516,001
<b>Total</b>	<b>186,495,789</b>	<b>174,975,398</b>	<b>34,696,761</b>	<b>195,133,086</b>	<b>179,741,960</b>	<b>34,144,625</b>	<b>189,696,922</b>	<b>176,103,520</b>	<b>35,871,539</b>
<b>Commercial Sales</b>									
1 Central/Eastern Division	na	181,098,191	41,584,349	na	181,649,991	40,540,486	na	184,521,010	43,594,495
2 Western Division	na	103,118,675	23,678,442	na	107,403,508	24,043,673	na	115,799,232	27,667,266
3 Northern Division	na	17,845,277	4,097,690	na	17,365,163	3,893,081	na	17,491,349	4,194,930
<b>Total</b>	<b>321,949,934</b>	<b>302,062,143</b>	<b>69,360,481</b>	<b>332,656,989</b>	<b>306,418,662</b>	<b>68,477,240</b>	<b>339,337,035</b>	<b>317,811,591</b>	<b>75,456,692</b>
<b>Domestic Sales</b>									
1 Central/Eastern Division	na	115,396,895	24,218,371	na	117,903,475	23,755,716	na	118,843,430	25,156,266
2 Western Division	na	83,888,479	17,688,195	na	87,695,060	17,562,377	na	90,754,020	19,079,790
3 Northern Division	na	13,857,558	2,916,639	na	14,577,824	2,911,029	na	14,913,067	3,120,693
<b>Total</b>	<b>227,177,176</b>	<b>213,142,932</b>	<b>44,823,205</b>	<b>239,029,843</b>	<b>220,176,359</b>	<b>44,229,121</b>	<b>240,407,082</b>	<b>224,510,517</b>	<b>47,356,749</b>
<b>Other</b>									
1 Central/Eastern Division	na	na	614,370	na	na	277,903	na	na	188,615
2 Western Division	na	na	408,410	na	na	420,391	na	na	374,420
3 Northern Division	na	na	70,478	na	na	169,463	na	na	186,874
<b>Total</b>	<b>na</b>	<b>na</b>	<b>1,093,258</b>	<b>na</b>	<b>na</b>	<b>867,757</b>	<b>na</b>	<b>na</b>	<b>749,909</b>
<b>Total Sales</b>									
1 Central/Eastern Division	na	389,210,510	84,599,192	na	395,066,772	82,508,920	na	397,507,623	88,178,478
2 Western Division	na	261,080,583	56,666,354	na	272,801,836	56,741,216	na	282,221,536	62,237,913
3 Northern Division	na	39,889,380	8,708,159	na	38,468,373	8,468,606	na	38,696,469	9,018,499
<b>Total</b>	<b>735,622,899</b>	<b>690,180,473</b>	<b>149,973,705</b>	<b>766,819,918</b>	<b>706,336,981</b>	<b>147,718,742 **</b>	<b>769,441,039</b>	<b>718,425,628</b>	<b>159,434,889</b>

Note: 2005 data shows decline in Units sold in some areas due to FEA's streamlining processes for efficient use of power.

The increase in Sales value is the result of increases in tariff [unit price]

Industrial sales refer to sales made to manufacturing industries with heavy machinery

Commercial sales refer to sales made to other businesses with heavy machinery

Domestic sales refer to sales made to households

Others refer to sales made to street lights and institutions

\* Due to leakage, production and sales do not gel. Production data cannot be disaggregated by Divisions and will not equal electricity production given in table 4.6 which includes production by FSC and others.

\*\* Whilst the sales volume increased by 2% in 2007 compared to 2006, the sales revenue reduced by \$2.2 million because of the discount allowed of \$7.1 million offered to customers according to FEA's electricity savings campaign in 2007.

Source: Fiji Electricity Authority