**RFP 23-5965**

REQUEST FOR PROPOSAL (RFP)

**FOR SERVICES**

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| **Project Title:** | **Preferred supplier for services to support the work of SPC FAME** |
| **Nature of the** services | Coastal fisheries managementLegalLivelihoodsCommunity-based fisheries management |
| **Location:** | Home-based with possible travel in the Pacific Region |
| **Date of issue:** | 6/11/2023 |
| **Closing Date:** | 18/12/2023 |
| **SPC Reference:** | RFP23-5965 |

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# Part 5: PROPOSAL SUBMISSION FORMS

# Annex 1: BIDDER’S LETTER OF APPLICATION

Dear Sir /Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply the required services for the sum as may be ascertained in accordance with the Financial Proposal attached herewith and made part of this proposal.

We acknowledge that:

* SPC may exercise any of its rights set out in the Request for Proposal documents, at any time;
* The statements, opinions, projections, forecasts or other information contained in the Request for Proposal documents may change;
* The Request for Proposal documents are a summary only of SPC’s requirements and is not intended to be a comprehensive description of them;
* Neither the lodgement of the Request for Proposal documents nor the acceptance of any tender nor any agreement made subsequent to the Request for Proposal documents will imply any representation from or on behalf of SPC that there has been no material change since the date of the Request for Proposal documents, or since the date as at which any information contained in the Request for Proposal documents is stated to be applicable;
* Excepted as required by law and only to the extent so required, neither SPC, nor its respective officers, employees, advisers or agents will in any way be liable to any person or body for any loss, damage, cost or expense of any nature arising in any way out of or in connection with any representations, opinions, projections, forecasts or other statements, actual or implied, contained in or omitted from the Request for Proposal documents.

We undertake, if our proposal is accepted, to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that you are not bound to accept any proposal you may receive and that a binding contract would result only after final negotiations are concluded on the basis of the Technical and Financial Components proposed.

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| **For the Bidder:** *[insert name of the company]* |
| Signature:Name of the Bidder’s representative: *[insert name of the representative]*Title: *[insert Title of the representative]* |
| Date: *[Click or tap to enter a date]* |

# Annex 2: CONFLICT OF INTEREST DECLARATION

##### **INSTRUCTIONS TO BIDDERS**

What is a conflict of interest?

A conflict of interest may arise from economic or commercial interests, political, trade union or national affinities, family, cultural or sentimental ties, or **any other type of relationship or common interest between the bidder and any person connected with the contracting authority** (SPC staff member, consultant or any other expert or collaborator mandated by SPC).

Always declare a conflict

The existence of a potential or apparent conflict of interest does not necessarily prevent the bidder concerned from taking part in a tender process. **However, the declaration of the existence of such a conflict by the persons concerned is essential and allows SPC to take appropriate measures to mitigate it and prevent the associated risks.**

Bidders are therefore invited to declare any situation, fact or link which, to their knowledge, could generate a real, potential or apparent conflict of interest.

Declaration at any time

Conflicts of interest may arise at any time during the procurement process or the implementation of a contract (e.g. new partner in the project) or as a result of a change in personal life (e.g. marriage, inheritance, financial transaction, creation of a company). If such a relationship is found and could be perceived by a reasonable person as likely to influence a decision, a declaration of the situation is necessary. In case of doubt, a conflict situation must be declared.

Declaration for any person involved

A declaration must be completed for each person involved in the tender (principal representative of the bidder, possible subcontractors, consultant, etc.)

Failure

Failing to declare a potential conflict of interest may result in the bidder being refused a contract or placed on SPC's list of non-responsible suppliers.

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##### **DECLARATION**

I, the undersigned, *[name of the representative of the Bidder]*, acting in the name and on behalf of the company *[name of the company]*, declare that:

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|[ ]  To my knowledge, I am not in a conflict-of-interest situation  |
|[ ]  There is a potential conflict of interest with regard to my *[Choose an item]*. relationship with *[name of the person concerned]* in his or her capacity as [*position/role/personal or family link with the person concerned]*, although, to the best of my knowledge, this person is not directly or indirectly involved in any stage of the procurement process  |
|[ ]  I may be in a conflict of interest with regard to my *[Choose an item]* relationship with *[name of the person concerned]* in his or her capacity as [*position/role/personal or family link with the person concerned]*, as this person is, to the best of my knowledge, directly or indirectly linked to the procurement process  |
| [ ]  | To my knowledge, there is another situation that could potentially constitute a conflict of interest: *[Describe the situation that may constitute a conflict of interest]* |

In addition, I undertake to:

* declare, without delay, to SPC any situation that constitutes a potential conflict of interest or is likely to lead to a conflict-of-interest;
* not to grant, seek, obtain or accept any advantage, whether financial or in kind, to or from any person where such advantage constitutes an unfair practice or an attempt at fraud or corruption, directly or indirectly, or constitutes a gratuity or reward related to the award of the contract;
* to provide accurate, truthful and complete information to SPC in connection with this procurement process.

I acknowledge that I and/or my company and/or my business partners who are jointly and severally bidding on the **RFP** *[SPC Reference]* may be subject to sanctions such as being placed on SPC's list of non-responsible vendors, if it is established that false statements have been made or false information has been provided.

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| **For the Bidder:** *[insert name of the company]* |
| Signature:Name of the representative: *[insert name of the representative]*Title: *[insert Title of the representative]* |
| Date: *[Click or tap to enter a date]* |

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# Annex 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE

Please complete the following questionnaire and provide supporting documents where applicable.

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| VENDOR INFORMATION |
| **Are you already registered as an SPC vendor?** | [ ]  Yes | [ ]  No |
| 1. **Please provide information related to your entity.**
 |
| **Company name** | *[Enter company name]* | **Address** | *[Enter address]* |
| **Director/CEO** | *[Enter name of the executive person]* | **Position** | *[Enter position of the executive person]* |
| **Business Registration/License number** | *[Enter company registration/license number (or tax number)]* |
| **Date of business registration** | *[Enter date of business registration]* |
| **Country of business registration** | *[Enter country of business registration]* |
| **Status of the entity:** [ ]  For-profit entity (company), [ ]  NGO, [ ]  International organisation, [ ]  Government body,[ ]  University, [ ]  Association, [ ]  Research Institute, [ ]  Other: *[insert details]* |
| 1. **Please provide relevant documentation to support and verify the legal existence of the entity, the authority of its officer and proof of its address, such as:**
 |
| [ ]  Delegation of authority or power of attorney document[ ]  Certificate of business registration/license[ ]  Memorandum, Articles or Statutes of Association[ ]  Telephone, water, or electricity bill in the name of the entity[ ]  Bank account details bearing the name of the entity |
| 1. **How many employees does your company and its subsidiaries have?**
 | *[provide answer]* |
| 1. **Do you have professional insurance against all risks in respect of your employees, sub-contractors, property and equipment?**
 | [ ]  Yes | [ ]  No |
| *If ‘No’, what type of business insurance do you have?* | *[provide answer]* |
| 1. **Are you up to date with your tax and social security payment obligations?**
 | [ ]  Yes | [ ]  No |
| *If ‘No’, please explain the situation:* | *[Provide details]* |
| 1. **Is your entity regulated by a national authority?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please specify the name:* | *[Insert name of the national regulation authority]* |
| 1. **Is your entity a publicly held company?**
 | [ ]  Yes | [ ]  No |
| 1. **Does your entity have a publicly available annual report?**
 | [ ]  Yes | [ ]  No |
| *Please send SPC your audited financial statement from the last 3 financial years if available* |

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| DUE DILIGENCE |
| 1. **Does your entity have foreign branches and/or subsidiaries?**
 | [ ]  Yes | [ ]  No |
| *If you answered ‘yes’ to the previous question, please confirm the branches:* |
| * Head Office & domestic branches
 | [ ]  Yes | [ ]  No |
| * Domestic subsidiaries
 | [ ]  Yes | [ ]  No |
| * Overseas branches
 | [ ]  Yes | [ ]  No |
| * Overseas subsidiaries
 | [ ]  Yes | [ ]  No |
| 1. **Does your entity provide financial services to customers determined to be high risk including but not limited to:**
 |
| Foreign Financial Institutions  | [ ]  Yes | [ ]  No | Casinos | [ ]  Yes | [ ]  No |
| Cash Intensive Businesses | [ ]  Yes | [ ]  No | Foreign Government Entities | [ ]  Yes | [ ]  No |
| Non-Resident Individuals | [ ]  Yes | [ ]  No | Money Service Businesses | [ ]  Yes | [ ]  No |
| [ ]  Other, *please provide details:* | *[Provide details]* |
| 1. **If you answered ‘yes’ to any of the boxes in question 10, does your entity’s policies and procedures specifically outline how to mitigate the potential risks associated with these higher risk customer types?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please explain how:* | *[Provide explanation]* |
| 1. **Does your entity have a written policy, controls and procedures reasonably designed to prevent and detect fraud, corruption, money laundering or terrorist financing activities?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please send SPC your policy in English.* |
| *If ‘No’, what process does your entity have in place to prevent and detect money laundering or terrorist financing activities?* | *[provide answer]* |
| 1. **Does your entity have an officer responsible for anti-corruption, or anti-money laundering and counter-terrorism financing policy?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please state that officer’s contact details:* | *[Insert name and contact details]* |
| 1. **Has your entity or any of its current or former directors or CEOs ever filed for bankruptcy?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please provide details:* | *[Provide details]* |
| 1. **Has your entity or any of its current or former directors or CEOs ever been the subject of any investigations or had any regulatory or criminal enforcement actions resulting from violations of any laws or regulations, including those relating to money laundering or terrorism financing?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please provide details:* | *[Provide details]* |

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| SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (SER) |
| 1. **Does your entity have a written policy, controls and procedures to implement its Social and Environmental Responsibility (SER) commitments?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please send SPC your policy in English.* |
| *If ‘No’, what process does your entity have in place to ensure your social and environmental responsibility?* | *[provide answer]* |
| **Does your Policy or Process cover the followings?**[ ]  Child protection [ ]  Human rights [ ]  Gender equality [ ]  Social inclusion[ ]  Sexual harassment, abuse or exploitation [ ]  Environmental responsibility |
| *Please, outline the major actions you have undertaken in these areas:* | *[provide answer]* |
| 1. **Does your entity have an officer responsible for Social and Environmental Responsibility (SER)?**
 | [ ]  Yes | [ ]  No |
| *If ‘Yes’, please state that officer’s contact details:* | *[Insert name and contact details]* |

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| SUPPORTING DOCUMENTS (where relevant) |
| * Business registration/license proof
 | [ ]  |
| * Bank account details document
 | [ ]  |
| * Address of the entity and Authority of officer proofs
 | [ ]  |
| * Audited financial statement from the last 3 financial years
 | [ ]  |
| * Fraud, corruption, anti-money laundering and counter terrorist financing Policy
 | [ ]  |
| * SER Policy
 | [ ]  |

I declare that the particulars given herein above are true, correct and complete to the best of my knowledge, and the documents submitted in support of this form are genuine and obtained legally from the respective issuing authority.

I declare that none of the funds received or to be received by my company will be used for criminal activities, including financing terrorism or money laundering.

By sending this declaration to SPC, I agree that my business and personal information may be used by SPC for due diligence purposes. I also understand and accept that SPC will treat any personal information it receives in connection with my proposal in accordance with its [Privacy Policy](http://purl.org/spc/digilib/doc/fbire), and the [Guidelines for handling personal information of bidders and grantees](http://purl.org/spc/digilib/doc/qiy7x).

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| **For the Bidder:** *[insert name of the company]* |
| Signature:Name of the representative: *[insert name of the representative]*Title: *[insert Title of the representative]* |
| Date: *[Click or tap to enter a date]* |

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# Annex 4: TECHNICAL PROPOSAL SUBMISSION FORM

**Your proposal must include the following documents:**

1. Bidder’s letter of Application (Annex 1)
2. Conflict of Interest Declaration (Annex 2)
3. Information about the bidder and Due diligence (Annex 3)
4. Technical proposal submission form including:

CV(s)

Copy of diplomas and certificates

Up to 3 samples of previous project for each work area you are bidding for

Cover letter detailing your expertise against the selection criteria

Any amendment to the Preferred Supplier Agreement template if requested

Copy of your business registration

**Please confirm the work areas you are bidding for:**

[ ]  Work Area 1: Sustainable livelihoods, fisheries development, post-harvest and value-adding

[ ]  Work Area 2: Coastal fisheries and aquaculture policies and management plans and strategies

[ ]  Work Area 3: Community-based Fisheries Management

[ ]  Work Area 4: Coastal fisheries and aquaculture monitoring, control, surveillance and enforcement (MCS&E)

[ ]  Work Area 5: Coastal fisheries and aquaculture legislation

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| **Work area 1: Sustainable livelihoods, fisheries development, post-harvest and value-adding** | **Bidder’s response** |
| * Recognised qualification in a field relevant to fisheries, aquaculture, economics or social development
* Demonstrated experience in business literacy training, in providing mentoring to enterprises preferably in fisheries, aquaculture, ecotourism, alternative livelihoods or relevant areas in the marine and/or social development sectors
* Demonstrated experience in small-scale post-harvest systems for seafood preservation and value-adding (e.g. sun-drying, smoking, fish silage, etc…)
* Demonstrated experience in organising and conducting training workshops to the terms of reference provided
* Experience working in Pacific Island countries or territories
* Ability to work in both French and English
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| **Work area 2: Coastal fisheries and aquaculture policies and management plans and strategies** | **Bidder’s response** |
| * Postgraduate qualification in fisheries or aquaculture management, planning, policy development or related field
* Demonstrated experience in writing concise fisheries or aquaculture policies, strategies and management plans incorporating the views collected through stakeholder consultations
* Experience in undertaking stakeholder consultations at all levels (government, public and private sectors) and summarizing this to document all views
* Experience working in Pacific Island countries or territories
* Prepare training materials and deliver training on coastal fisheries and aquaculture policy frameworks, specifically targeting PICTs government agencies that are involved in marine resources management
* Ability to work in both French and English
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| **Work area 3: Community-Based Fisheries Management** | **Bidder’s response** |
| * Demonstrated extensive practical experience in coastal fisheries management and CBFM in the Pacific Region and have experienced in mentoring young or emerging Pacific Islanders during consultancy work
* Understand the approaches and principles of Scalling-up Community-based Fisheries Management (CBFM) and its implementation in the Pacific Islands region
* Familiar with cross-cutting issues that affect CBFM (e.g. climate change, natural disasters, gender, human rights based approach
* Experience in developing and implementing community-based management plans, facilitation, monitoring and enforcement with simple analysis protocols for communities
* Demonstrated experience in developing and undertaking reviews of guidelines, policies, implementation plans
 |  |
| **Work area 4: Coastal fisheries and aquaculture monitoring, control, surveillance and enforcement (MCS&E)** | **Bidder’s response** |
| * Demonstrated 5 years or more of practical and operational delivery of fisheries MCS and Enforcement service including the management of operational fisheries compliance teams
* Demonstrated experience in applying national legislation working in an MCS and Enforcement related agency or related compliance environment
* Demonstrated experience in preparing training materials and to deliver training to coastal fisheries officer’s health and safety when working in an operational situation including the use of tactical communication skills when having to deal with difficult people and in a difficult environmental situation
* Facilitate stakeholder consultations on coastal fisheries and aquaculture MCS and Enforcement particularly with a focus on the interface and linking of customary lore or traditional approaches to MCS&E with contemporary common law systems
* Demonstrated experience in developing MCS and Enforcement learning materials and delivering MCS and Enforcement training courses
* Working knowledge of emerging technology being applied operationally in the MCS&E field
* Understanding of coastal fisheries and aquaculture in the Pacific Islands’ context, including issues relating to compliance and enforcement approached to Coastal based Fisheries Management and fisheries management principles generally
* Experience in working in an integrated programme and ability to engage with a diverse audience, including government officers, scientific experts, private sector representatives (fishers, exporters, etc…) and local community members
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| **Work area 5: Coastal fisheries and aquaculture legislation** | **Bidder’s response** |
| * Postgraduate degree in law
* Demonstrated experience in reviewing, revising, drafting and advising on fisheries, aquaculture or environmental legislation in collaboration with national or sub-national authorities, preferably in the Pacific region
* Demonstrated experience in providing training on legal matters related to national and international law on marine resources
* Understanding of coastal fisheries and aquaculture in the Pacific Islands’ context, including issues related to evidence-based management, institutional capacity, community-based management, aquatic biosecurity, compliance and enforcement, and human rights
* Ability to facilitate stakeholder consultations and excellent communication skills (oral and written)
* Experience in working in an integrated programme and ability to engage with a diverse audience, including government officers, scientific experts, private sector representatives (fishers, exporters, etc.) and local community members
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| **For the Bidder:** *[insert name of the company]* |
| Signature:Name of the representative: *[insert name of the representative]*Title: *[insert Title of the representative]* |
| Date: *[Click or tap to enter a date]* |