



Pacific
Community
Communauté
du Pacifique

SPC Headquarters
BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18

Siège de la CPS
BP D5
98848 Nouméa Cedex
Nouvelle-Calédonie
Téléphone : +687 26 20 00
Télécopieur : +687 26 38 18

Answers to request for clarification RFP22-3288 – Digital Transformation Consultant

Date: March 28th, 2022

1. In the "Evaluation criteria table, what does "Officially registered vendor" means (35 points)?

SPC is looking for official entities. Please provide evidence of registration in your proposal. For example: SIRET number (France), TAX number, VAT / TIN, etc.

2. What is the exact list of countries within the 27 members? Which ones will have to be considered in the study? Does the study have to include France, Australia and New Zealand or will it to focus on Pacific smaller territories only ?

This would include the 22 Pacific Countries and Territories:

- | | |
|----------------------------------|----------------------------|
| - American Samoa | - Northern Mariana Islands |
| - Cook Islands | - Palau |
| - Federated States of Micronesia | - Papua New Guinea |
| - Fiji | - Pitcairn |
| - French Polynesia | - Samoa |
| - Guam | - Solomon Islands |
| - Kiribati | - Tokelau |
| - Marshall Islands | - Tonga |
| - Nauru | - Tuvalu |
| - New Caledonia | - Vanuatu |
| - Niue | - Wallis and Futuna |

The other 5 members (Australia, New Zealand, France, the United States and the United Kingdom) may have relevant strategies that pertain to the Pacific Region; however it is not necessary to take their own country strategies into account.

3. Is it mandatory to have previous experience working in one or more of the 22 countries in scope for this project?

No, this is not mandatory, but certainly preferred.



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4. Is there a budget ceiling for this tender?

Yes, the budget corresponds to a senior level consultant working 14-16 weeks full time.

5. Hourly rates are requested in the form for the Financial Proposal. Is it possible to also submit an overall financial proposal that covers the whole project?

Yes, but in that case, the proposal should contain more specific deliverables and timelines.