

RFP 23-5210

# **REQUEST FOR PROPOSAL (RFP)**

# **FOR SERVICES**

Project Title:	The Regional Pacific Nationally Determined Contributions (NDC) Hub
Nature of the services	Strengthening PNG's effective framework for sustainable coffee development
Location:	Papua New Guinea
Date of issue:	26/04/2023
Closing Date:	24/05/2023
SPC Reference:	RFP23-5210

# Contents

<u>PART</u>	T 1: INTRODUCTION	3
1.1	ABOUT THE PACIFIC COMMUNITY (SPC)	3
1.2	SPC'S PROCUREMENT ACTIVITIES	3
1.3	SPC's Request for Proposal (RFP) Process	3
PART	T 2: INSTRUCTIONS TO BIDDERS	4
2.1	BACKGROUND	4
2.2	SUBMISSION INSTRUCTIONS	4
2.3	CLARIFICATIONS	4
2.4	EVALUATION	5
2.5	CONTRACT AWARD	5
2.6	Key dates	5
2.7	LEGAL AND COMPLIANCE	6
2.8	COMPLAINTS PROCESS	7
<u>PART</u>	T 3: TERMS OF REFERENCE	8
<u>PART</u>	T 4: PROPOSAL EVALUATION MATRIX	12
4.1	EVALUATION CRITERIA & SCORE WEIGHT	12
4.2	FINANCIAL EVALUATION	12
PART	5: PROPOSAL SUBMISSION FORMS	13
ANN	EX 1: BIDDER'S LETTER OF APPLICATION	13
<u>ANN</u>	EX 2: CONFLICT OF INTEREST DECLARATION	14
<u>ANN</u>	EX 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE	16
	VENDOR INFORMATION	16
	DUE DILIGENCE	16
	SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (SER)	17
	SUPPORTING DOCUMENTS (where relevant)	17
ANN	EX 4: TECHNICAL PROPOSAL SUBMISSION FORM	19
<u>ANN</u>	EX 5: FINANCIAL PROPOSAL SUBMISSION FORM	20

## Part 1: INTRODUCTION

## 1.1 About the Pacific Community (SPC)

The Pacific Community (SPC) is the principal scientific and technical organisation of the Pacific region, established by treaty in 1947 with the signing of the Agreement Establishing the South Pacific Commission (the Canberra Agreement).

SPC has our headquarters in Noumea, New Caledonia and has regional offices in Fiji, the Federated States of Micronesia and Vanuatu, as well as an office in France. SPC works across the Pacific and has staff in nearly all of our Pacific Island Country and Territory members.

SPC works for the well-being of Pacific people through the effective and innovative application of science and knowledge and is guided by a deep understanding of Pacific Island contexts and cultures. Our unique organisation covers more than 20 sectors and is renowned for knowledge and innovation in such areas as fisheries science, public health surveillance, geoscience and conservation of plant genetic resources for food security.

For more information about SPC and the work that we do, please visit our website: https://www.spc.int/.

## 1.2 SPC's procurement activities

SPC's procurement activities are guided by the principles of high ethical standards, value for money, open competition and social and environmental responsibility and are carried out under our Procurement Policy.

SPC's *Procurement Policy* provides the framework for ensuring that SPC obtains the best value for its purchases, in terms of both cost and quality; demonstrates financial probity and accountability to its members and development partners; manages and prevents the potential for conflicts of interest; reduces its environmental impact and manages any other risks.

At SPC, all procurement follows the same main steps: planning; statement of needs; requisition; solicitation; evaluation; award; receipt; and payment. Different procedures apply depending on the value of the goods, services and works to be procured.

For further information or enquiries about SPC's procurement activities, please visit the procurement pages on our website: <a href="https://www.spc.int/procurement">https://www.spc.int/procurement</a> or email: <a href="mailto:procurement@spc.int">procurement@spc.int</a>.

#### 1.3 SPC's Request for Proposal (RFP) Process

At SPC, procurement valued at more than EUR 45,000 must be advertised through a Request for Proposal (RFP) with any bids received evaluated by SPC's Procurement Committee to determine the offer that provides the best value for money.

This RFP sets out SPC's requirements and it asks you, as a bidder, to respond in writing in a prescribed format with pricing and other required information. The RFP contains detailed instructions and templates to enable you to submit a compliant bid. It sets out the overall timetable; it confirms the evaluation criteria that SPC will use to evaluate proposals; it explains the administrative arrangements for the receipt of the bids; and it sets out how bidders can request further information.

Your participation confirms your acceptance of SPC's conditions of participation in the RFP process.

#### Part 2: INSTRUCTIONS TO BIDDERS

## 2.1 Background

SPC invites you to submit a bid to deliver the services as specified in Part 3.

SPC has advertised this RFP on its website and may send it directly to potential vendors. The same specifications, submission and other solicitation requirements will be provided to all vendors.

SPC has compiled these instructions to guide prospective bidders and to ensure that all bidders are given equal and fair consideration.

Please read the instructions carefully before submitting your bid. For your bid to be considered, you must provide all the prescribed information by the closing date and in the format specified.

#### 2.2 Submission instructions

Your submission must be clear, concise and complete and should only include information that is necessary to respond effectively to this RFP. Please note that you may be marked down or excluded from the procurement exercise if your submission contains any ambiguities or lacks clarity.

Your proposal must include the following documents (annexes of <u>Part 5</u> of the RFP):

- a) Bidder's Letter of Application (Annex 1);
- b) Conflict of Interest Declaration (Annex 2);
- c) Information about the bidder and Due diligence (Annex 3);
- d) Technical proposal submission form (Annex4);
- e) Financial proposal submission form (Annex 5).

#### Your proposal must be submitted in two separate emails.

You must submit your **Technical proposal** (Annexes 1 to 4 and all their supporting documents) in English as an attachment to one email. No financial information may appear in the technical proposal.

You must submit your **Financial proposal** (Annex 5) in a separate email. All prices in the proposal must be presented in EURO. Your Financial proposal is to be password protected. SPC will request the password in the event that it is required.

Both emails are to be sent to <u>procurement@spc.int</u> with the subject line of your email as: **Submission RFP23-5210**.

Your proposal must be received no later than **24/05/2023** by **4.00 PM Noumea time**. Only one bid per bidder is permitted.

SPC will send a formal acknowledgement to each proposal received before the deadline.

SPC reserves the right to exclude from consideration any proposal not received by the deadline, with incomplete information or in incorrect form.

## 2.3 Clarifications

You may submit questions or seek clarifications on any issue relating to this RFP. The questions are to be submitted in writing to <a href="mailto:procurement@spc.int">procurement@spc.int</a> with the subject line: Clarification RFP23-5210. The deadline for submission of clarifications is 17/05/2023 by 4.00 PM Noumea time.

Details will be kept of any communications between SPC and bidders. This assists SPC to ensure transparency

of the procurement process. While SPC prefers written communication in the RFP process, at any point where there is phone call or other conversation, SPC will keep a record or a file note of the exchange with prospective bidders.

#### 2.4 Evaluation

#### Validity

Each proposal will be assessed for compliance with the submission requirements by the Bids Opening Committee. At this stage, basic due diligence will also be undertaken.

To assist in the examination, evaluation and comparison of proposals, SPC may ask the bidder for clarification of its proposal or additional information. The request for clarification will be in writing.

#### Technical

All valid proposals will be assessed against the technical evaluation criteria set out in Part 4. The criteria are provided with weighted scores according to the relative importance of each. SPC will not change the evaluation criteria set out in the RFP at any stage of the procurement process. Any changes in the evaluation criteria will result in the RFP process being re-issued.

Bidders are expected to familiarise themselves with local conditions and take these into account in preparing their proposal. Where minimum qualifications are set as specific evaluation criteria (which may include educational qualification, professional accreditation or certification, licensing, experience and expertise), proposals submitted must necessarily meet these criteria.

#### **Financial**

Any bids that pass the minimum technical evaluation requirements will pass onto financial evaluation.

During the financial evaluation, if there is a discrepancy between the unit price and the total price, the lower price shall prevail. If there is a discrepancy between words and figures the amount in words will prevail.

The total cost of the proposal must be submitted inclusive of taxes in accordance with the applicable legislation, and is not subject to revision.

#### 2.5 Contract award

SPC may award the contract once the Procurement Committee has determined that a bidder has met the prescribed requirements and the bidder's proposal has been determined to be the most responsive to the RFP documents, provide the best value for money and best serve the interests of SPC.

SPC's <u>General Terms and Conditions of Contract</u> will apply to any contracts awarded under this RFP, unless otherwise agreed. Any requested changes to the General Terms and Conditions of Contract must be foreshadowed in the submission.

The award of the contract will be made by contract signed and dated by both parties.

## 2.6 Key dates

Please see the proposed procurement timetable in the table below. This timetable is intended as a guide only and while SPC does not intend to depart from the timetable, it reserves the right to do so at any stage.

STAGE	DATE
RFP advertised	26/04/2023
Deadline for seeking clarification	17/05/2023
RFP Closing Date	24/05/2023

## 2.7 Legal and compliance

**Child and vulnerable adult protection:** SPC is committed to the well-being of children and vulnerable adults. All SPC contractors are required to commit to the principles of SPC's Child and Vulnerable Adult Protection Policy (XI.G Manual of Staff Policies). Breach of this requirement can result in SPC terminating any contract with a successful bidder. Any allegations of potential misconduct in relation to this RFP involving children or vulnerable adults should sent to <a href="mailto:complaints@spc.int">complaints@spc.int</a>.

**Confidentiality:** Unless otherwise agreed by SPC in advance or where the contents of the RFP are already in the public domain when **shared** with the bidder, bidders shall at all times treat the contents of the RFP and any related documents as confidential. SPC will also treat the information it receives from the bidders as confidential.

**Conflict of interest:** Bidders must take all necessary measures to prevent any situation of conflict of interest. You must notify SPC in writing as soon as possible of any situation that could constitute a conflict of interest during the RFP process. If you have any familial connection with SPC staff, this must be declared, and approval will then be sought for you to engage in the RFP process. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder.

**Cost of preparation of proposals**: Under no circumstances will SPC be liable for any proposal submission costs, expenditure, work or effort that you may incur in relation to your provision of a proposal (including if the procurement process is terminated or amended by SPC).

**Currency, validity, duties, taxes:** Unless specifically otherwise requested, all proposals should be in EURO and must be net of any direct or indirect taxes and duties and shall remain valid for 120 days from the closing date. The successful bidder is bound by their proposal for a further 60 days following notification they are the preferred bidder so that the contract may be awarded. No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during this period.

**Eligibility:** Bidders are required to disclose to SPC whether they are subject to any sanction or temporary suspension imposed by any international organisation, or whether they are subject to bankruptcy proceedings. You may not be bankrupt or suspended, debarred, or otherwise identified as ineligible by any international organisation. Failure to disclose such information may result in debarment and termination of any contract issued to the bidder by SPC.

**Fraud and corruption:** SPC has zero tolerance for fraud and corruption. All contractors have an obligation to report potential fraud and corruption. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder. Allegations of potential misconduct by an SPC staff member or contractor involving fraud or corruption can be sent to <a href="mailto:complaints@spc.int">complaints@spc.int</a>.

**Good faith:** The information in this RFP is provided by SPC in good faith. No representation, warranty, assurance or undertaking (express or implied) is or will be made, and no responsibility or liability will be accepted by SPC in relation to the adequacy, accuracy, completeness or reasonableness of this RFP or any information provided by SPC in relation to this RFP.

**Modifications**: Any clarifications, corrections or modifications will be published on the SPC website prior to deadline. In the event a bidder has submitted a bid before the clarification, correction or modification, the bidder will be informed and may modify the bid. The modified bid will still need to be received before the deadline.

**No offer of contract or invitation to contract:** This RFP is not an offer to contract or an invitation by SPC to enter into a contract with you.

**Privacy:** The bidder is to comply with the requirements of applicable legislation and regulatory requirements in force for the use of personal data that is disclosed for the purposes of this RFP. SPC will handle any personal

information it receives under the RFP in line with its <u>Privacy Policy</u>, and the <u>Guidelines for handling personal</u> <u>information of bidders and grantees</u>.

Right to amend, seek clarity, withdraw, not award: SPC reserves the right to: (1) amend, add to or withdraw all or any part of this RFP at any time, or to re-invite bids on the same or any alternative basis; (2) seek clarification or documents in respect of any bidder's submission; (3) choose not to award a contract as a result of this RFP; (4) make whatever changes it sees fit to the timetable, structure or content of the procurement process, depending on approvals processes or for any other reason. Please note that while SPC will not change the evaluation criteria set out in the RFP without the RFP process being re-issued, SPC does reserve the right at the time of award of contract to vary the quantity of services and goods specified in the RFP and to accept or reject any proposal at any time prior to award of the contract without incurring any liability to the affected bidder or any obligation to inform the affected bidder/s of the grounds for SPC's action.

**Right to disqualify:** SPC reserves the right to disqualify: (1) any bidder that does not submit a proposal in accordance with the instructions in this RFP; (2) any bidder that misrepresents information to SPC; (3) any bidder that directly or indirectly canvasses any SPC employee concerning the award of a contract.

**Use of material**: Bidders shall not use the contents of the RFP or any related material for any purpose other than for the purpose of considering submitting, or submitting, a bid to SPC.

Warranty, representation, assurance, undertaking: The bidder acknowledges and agrees that no person has any authority to give any warranty, representation, assurance or undertaking on behalf of SPC in connection with any contract which may (or may not) follow on from this RFP process.

#### 2.8 Complaints process

Bidders that consider they were not treated fairly during any SPC procurement process may lodge a protest. The protest should be addressed to <a href="mailto:complaints@spc.int">complaints@spc.int</a>. The bidder must provide the following information: (1) full contact details; (2) details of the relevant procurement; (3) reasons for the protest, including how the alleged behaviour negatively impacted the bidder; (4) copies of any documents supporting grounds for protest; (5) the relief that is sought.

## Part 3: Terms of Reference

Papua New Guinea: Strengthening PNG's effective framework for sustainable coffee development

#### 1) Background

#### The Regional Pacific Nationally Determined Contributions (NDC) Hub

The Regional Pacific NDC Hub (NDC Hub) was formulated as a response to calls from Pacific Island Countries (PICs) for a regional platform to support them in implementing, enhancing, and financing their NDCs. Through its core outputs, the NDC Hub delivers support to requests from PICs under the following categories:

- 1) NDCs reviewed and enhanced.
- 2) Roadmaps and investment plans developed to support NDC implementation.
- 3) Finance leveraged to support NDC implementation through improved regional coordination.
- 4) Guidance and technical assistance provided, and tools produced to streamline and integrate NDCs into national and regional plans and processes.
- 5) NDC-related information and knowledge, learning and partnership mechanisms enhanced to support NDC enhancement, implementation, and monitoring.

In addition, the NDC Hub works to enhance regional cooperation and coordination between governments and other agencies working on NDC implementation in PICs. In doing so, the NDC Hub aims to strengthen and support existing regional frameworks such as the Regional Technical Support Mechanism and Framework for Resilient Development in the Pacific (FRDP).

The Government of PNG has requested support from the NDC Hub to support PNG implement the commodity-based climate-smart agriculture policies and strengthen the framework for sustainable coffee development in the country.

## Strengthening PNG's effective framework for sustainable coffee Development

For phase 3 of the NDC Hub, PNG has prioritized the development of a policy framework for the elaboration of the Climate Smart Coffee Policy. This policy framework will help guide the development of the PNG's Climate-Smart Coffee Policy, including other planned future documents such as the Coffee Action Plan for 2023 and the draft Climate Compatible Coffee Strategy.

This request - policy framework for the development of the Climate Smart Coffee Policy, aims to support the Government of PNG implement sustainable agricultural practices and increasing the resilience of coffee farming farmers by supporting them to adopt climate-smart farming systems, diversify their income sources and enable value-added services.

This policy framework shall also provide inclusivity in terms of support for women's inclusion and empowerment for both growers and labourers creating sustainable change in how women are engaged in the coffee industry in PNG.

The NDC Hub (under the Climate Change and Environment Sustainability (CCES) Division) with its technical implementing partner, the SPC's Land Resources Division (LRD) is seeking consultancy services to undertake PNG's Climate-Smart Coffee Policy Framework development.

#### 1. Objective

The main objective of the Consultancy is to develop the climate-smart coffee framework for PNG, ensuring:

- 1) national coffee sector and climate-smart priorities are captured.
- 2) alignment with the relevant National and sectorial plans and policies.

3) increased coherence with global and regional frameworks and commitments including Paris Agreement, Sustainable Development Goals, and the Framework for Resilient Development.

#### 2. Expected Outcomes

The Consultancy will contribute to achieving the following expected outcomes:

- 1) A Policy framework that guides policy directions for PNG's Climate Smart Coffee Policy.
- 2) Analysis of the legal, fiduciary, policy, GEDSI and planning environment to effectively support the development of the PNG's Climate Smart Coffee Policy.

#### 3. Scope of Service

The consultant is responsible for achieving the objectives of the assignment and will be guided by the Scope of Service detailed below.

The consultant will technically report to the Natural Resource Management Adviser, SPC-LRD, and or administrative purposes liaise with the CCES-NDC Hub team.

The country focal point will be the Acting General Manager – MRV & NC Division, Climate Change and Development Authority, Environment, Conservation and Climate Change, Government of PNG, and work in collaboration with relevant Government of PNG stakeholders, including Department of Agriculture and Livestock and Coffee Industry Corporation Limited (CIC).

The Scope of Service includes:

#### 1. Workplan and inception meeting with the relevant Government Department(s):

- a. Plan and finalise project work plan based on the ToR.
- b. Undertake an inception workshop and provide an inception report using the NDC Hub report template;
- c. Manage and coordinate all project activities in a timely manner against the project objectives, in the remaining project completion period;

#### 2. Technical Tasks

- a. A desktop review to undertake the following:
  - i. Collect, compile, and analyse existing national documentation (Agriculture / Climate Change policy, development plans, NDC, relevant agriculture plans/policies etc) on all climate-smart agriculture (CSA) in PNG, including analysis of institutions that are involved in CSA planning and implementation at national, sub-national and local levels. Using this information to understand the mandates and functions of agencies/institutes on CSA action in PNG.
  - ii. A thorough review of Government policies plans and regulations relevant to the coffee commodity/sector in terms of sector transformation and related national and sub-national commitments. This also includes a review of the roles and responsibilities of different Government entities/departments working directly in the Coffee sector.
  - iii. Identify gaps in Government policies, plans and regulations related to the coffee sector for an effective Climate Smart Coffee Policy.
    - 1. Including analysis of gaps for inclusivity and GEDSI in (iii), above.
  - iv. Identify the key stakeholders actively involved in the coffee value chains and assess the performance of the processes, opportunities and challenges affecting the sector.
  - v. Analysis of knowledge, awareness and practice levels on climate-smart coffee farming systems amongst the sectors' stakeholders.
  - vi. Present findings of the desktop review to the Government of PNG, LRD and CCES-NDC Hub;

- b. Where required lead and conduct consultation with lead government agencies and government nominated coffee sector stakeholders.
- c. Lead and develop/draft climate-smart coffee policy framework.
- d. Present and validate the draft climate-smart coffee policy framework to the Government of PNG, LRD and CCES-NDC Hub. This requires the need to test the relevance and accuracy of the policy framework and include any additional actions based on the consultations and desktop reviews.
- e. Finalise and submit the final- Climate Change and Development Authority-approved climate-smart coffee policy framework to the Government of PNG, LRD and CCES-NDC Hub.

## 3. Support CCES-NDC Hub monitoring, evaluation and learning requirements

- a. Support M&E activities of the NDC Hub, by timely filling and submission of M&E forms, recording and timely provision of documents, including attendance list, fill and submitting NDC Hub M&E forms and any other activities.
- 4. Perform any additional tasks as required to deliver on proposed outputs.
- 5. Timely delivery of the following outputs under Deliverables, Activities and Timing

#### 4. Deliverables, Activities and Timing

Indicative Timing	Activity
29/06/23	The inception Report should include the Methodology, Resourcing Needs, and Implementation Schedule for review within two weeks of contract signing.
19/06/23	A brief <b>Desktop review report (less than 25 pages)</b> that addresses 2 (a) above.
14/07/23	A <b>brief consultation report</b> (less than 25 pages) that addresses 2 (b) above, including MEL requirements
15/10/23	Draft climate-smart coffee policy framework
29/10/23	Climate-smart coffee policy framework validation meeting minutes and presentation
20/11/23	Final and Climate Change and Development Authority approved climate-smart coffee policy framework

The consultant will have bi-monthly meetings with the Climate Change and Development Authority, LRD and CCES-NDC Hub.

#### 5. Qualification and Experience

- a) Postgraduate degree or higher in a relevant field. A solid understanding of policy formulation, review and implementation.
- b) A minimum of 5 years of relevant work experience in the field of policy development, including agriculture policy and climate change policy development, climate-smart agriculture technology, in the Pacific region.
- c) A minimum of 5 years of demonstrable experience in formulating and reviewing policy documents related to climate change, agriculture and coffee.
- d) An understanding of climate resilience and the coffee sector in the Pacific.
- e) Demonstrable work experience in the Pacific, and in particular, PNG including engagement with government officials and local stakeholders.
- f) Experience in monitoring and evaluation of policies and frameworks.
- g) Knowledge of spoken and written Pidgin would be an advantage.

For consultants based outside of PNG, it is recommended that a local counterpart be engaged and included in the resourcing plan of the proposal.

## 6. Timeframe & Location of Assignment

This work will be carried out from 19/06/2023 to 30/11/2023.

## 7. Payment Schedule

Indicative timing	Deliverable	% Payment	
29/06/23	Inception Report with Methodology, Resourcing Needs, and Implementation Schedule for the review.	10	
19/06/23	A brief Desktop review report	15	
14/07/23	A brief consultation report	15	
15/10/23	Draft climate-smart coffee policy framework	20	
29/10/23	Climate-smart coffee policy framework validation meeting minutes and presentation		
20/11/23	Final and Climate Change and Development Authority approved climate- smart coffee policy framework	30	

## 8. Reporting

The consultant(s) will report to the Natural Resource Management Adviser, SPC-LRD, Department of Agriculture and Livestock and Acting General Manager – MRV & NC Division, Climate Change and Development Authority, Environment, Conservation and Climate Change, Government of PNG.

#### 9. Travel

Any travel requirements, all expenses related to any activities forecasted (workshop organisational cost etc) for the assignment, must be included in the financial proposal.

#### 10. Feedback

As part of reviewing the NDC Hub 's processes and assuring the quality of the Hub's work, we would appreciate your cooperation in an ex-post evaluation of applying for and undertaking this consultancy. The post-evaluation questionnaire template will be provided at the beginning of the consultancy.

#### Part 4: PROPOSAL EVALUATION MATRIX

## 4.1 Evaluation criteria & Score Weight

A two-stage procedure will be utilised to evaluate the proposals, with evaluation of the **Technical proposal** being completed prior to any **Financial proposal** being opened and compared.

The competencies which will be evaluated are detailed in Part 3.

The evaluation matrix bellow also reflects the obtainable score specified for each evaluation criterion (technical requirement) which indicates the relative significance or weight of the items in the overall evaluation process.

The technical component, which has a total possible value of 700 points, will be evaluated using the following criteria.

Evaluation criteria	Score Weight (%)	Points obtainable
Technical requirements		
<b>Technical requirement 1:</b> Postgraduate degree or higher in a relevant field. A solid understanding of policy formulation, review and implementation.	<mark>15%</mark>	<mark>105</mark>
<b>Technical requirement 2:</b> A minimum of 5 years of relevant work experience in the field of policy development, including agriculture policy and climate change policy development, climate-smart agriculture technology, in the Pacific region.	<mark>20%</mark>	<mark>140</mark>
<b>Technical requirement 3:</b> A minimum of 5 years of demonstrable experience in formulating and reviewing policy documents related to climate change, agriculture and coffee.	<mark>15%</mark>	<mark>105</mark>
<b>Technical requirement 4:</b> An understanding of climate resilience and the coffee sector in the Pacific.	<mark>15%</mark>	105
<b>Technical requirement 5:</b> Demonstrable work experience in the Pacific, and in particular, PNG including engagement with government officials and local stakeholders.	<mark>15%</mark>	<mark>105</mark>
<b>Technical requirement 6:</b> Experience in monitoring and evaluation of policies and frameworks.	<mark>10%</mark>	<mark>70</mark>
<b>Technical requirement 7:</b> Knowledge of spoken and written Pidgin would be an advantage.	<mark>10%</mark>	<mark>70</mark>
Total Score	<mark>100%</mark>	<mark>700</mark>
Minimum qualifying score	<mark>70%</mark>	<mark>490</mark>

## 4.2 Financial evaluation

The financial component of the proposal will be scored on the basis of overall costs for the delivery of the services and financial incentives and benefits provided to SPC. The lowest financial proposal will be awarded maximum 300 points and other financial offers and incentives will be awarded points as per the formula below:

Financial Proposal score = (Lowest Price / Price under consideration) x 300

#### Part 5: PROPOSAL SUBMISSION FORMS

### **Annex 1: BIDDER'S LETTER OF APPLICATION**

#### Dear Sir /Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply the required services for the sum as may be ascertained in accordance with the Financial Proposal attached herewith and made part of this proposal.

#### We acknowledge that:

- SPC may exercise any of its rights set out in the Request for Proposal documents, at any time;
- The statements, opinions, projections, forecasts or other information contained in the Request for Proposal documents may change;
- The Request for Proposal documents are a summary only of SPC's requirements and is not intended to be a comprehensive description of them;
- Neither the lodgement of the Request for Proposal documents nor the acceptance of any tender nor
  any agreement made subsequent to the Request for Proposal documents will imply any
  representation from or on behalf of SPC that there has been no material change since the date of
  the Request for Proposal documents, or since the date as at which any information contained in the
  Request for Proposal documents is stated to be applicable;
- Excepted as required by law and only to the extent so required, neither SPC, nor its respective officers, employees, advisers or agents will in any way be liable to any person or body for any loss, damage, cost or expense of any nature arising in any way out of or in connection with any representations, opinions, projections, forecasts or other statements, actual or implied, contained in or omitted from the Request for Proposal documents.

We undertake, if our proposal is accepted, to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that you are not bound to accept any proposal you may receive and that a binding contract would result only after final negotiations are concluded on the basis of the Technical and Financial Components proposed.

**For the Bidder:** [insert name of the company]

Signature:

Name of the Bidder's representative: [insert name of the representative]

## **Annex 2: CONFLICT OF INTEREST DECLARATION**

#### **INSTRUCTIONS TO BIDDERS**

#### What is a conflict of interest?

A conflict of interest may arise from economic or commercial interests, political, trade union or national affinities, family, cultural or sentimental ties, or **any other type of relationship or common interest between the bidder and any person connected with the contracting authority** (SPC staff member, consultant or any other expert or collaborator mandated by SPC).

## Always declare a conflict

The existence of a potential or apparent conflict of interest does not necessarily prevent the bidder concerned from taking part in a tender process. However, the declaration of the existence of such a conflict by the persons concerned is essential and allows SPC to take appropriate measures to mitigate it and prevent the associated risks.

Bidders are therefore invited to declare any situation, fact or link which, to their knowledge, could generate a real, potential or apparent conflict of interest.

## Declaration at any time

Conflicts of interest may arise at any time during the procurement process or the implementation of a contract (e.g. new partner in the project) or as a result of a change in personal life (e.g. marriage, inheritance, financial transaction, creation of a company). If such a relationship is found and could be perceived by a reasonable person as likely to influence a decision, a declaration of the situation is necessary. In case of doubt, a conflict situation must be declared.

## Declaration for any person involved

A declaration must be completed for each person involved in the tender (principal representative of the bidder, possible subcontractors, consultant, etc.)

#### Failure

Failing to declare a potential conflict of interest may result in the bidder being refused a contract or placed on SPC's list of non-responsible suppliers.

## **DECLARATION**

I, the undersigned, [name of the representative of the Bidder], acting in the name and on behalf of the company [name of the company], declare that:

To my knowledge, I am not in a conflict-of-interest situation
There is a potential conflict of interest with regard to my [Choose an item]. relationship with [name of
the person concerned] in his or her capacity as position/role/personal or family link with the person
concerned], although, to the best of my knowledge, this person is not directly or indirectly involved in
any stage of the procurement process
may be in a conflict of interest with regard to my [Choose an item] relationship with [name of the person
concerned] in his or her capacity as position/role/personal or family link with the person concerned], as
this person is, to the best of my knowledge, directly or indirectly linked to the procurement process
To my knowledge, there is another situation that could potentially constitute a conflict of interest:
[Describe the situation that may constitute a conflict of interest]

#### In addition, I undertake to:

- declare, without delay, to SPC any situation that constitutes a potential conflict of interest or is likely to lead to a conflict-of-interest;
- not to grant, seek, obtain or accept any advantage, whether financial or in kind, to or from any
  person where such advantage constitutes an unfair practice or an attempt at fraud or corruption,
  directly or indirectly, or constitutes a gratuity or reward related to the award of the contract;
- to provide accurate, truthful and complete information to SPC in connection with this procurement process.

I acknowledge that I and/or my company and/or my business partners who are jointly and severally bidding on the RFP [SPC Reference] may be subject to sanctions such as being placed on SPC's list of non-responsible vendors, if it is established that false statements have been made or false information has been provided.

For the Bidder: [insert name of the company]
Signature:
Signature.
Name of the representative: [insert name of the representative]
Title: [insert Title of the representative]
Date: [Click or tap to enter a date]

## Annex 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE

Please complete the following questionnaire and provide supporting documents where applicable.

VENDOR INFO	RMATIC	N						
Are you already regi	stered as a	ın SPC vei	ndor?			☐ Yes	□ No	
1. Please provide info								
Company name	[Enter cor		-	Address	[Enter addre	essl		
			the executi	VP	[Enter positi	_	executive	
Director/CEO	person]			Position	person]			
Business Registratio	n/License r	number	[Enter cor	npany registratio	n/license numb	er (or tax n	umber)]	
Date of business reg	istration		[Enter dat	e of business reg	istration]			
<b>Country of business</b>	registratio	n	[Enter cou	intry of business	registration]			
Status of the entity:								
$\square$ For-profit entity (	company),	$\square$ NGO,	$\square$ Internati	onal organisatio	n, $\square$ Governme	nt body,		
$\square$ University, $\square$ Ass	ociation, $\Box$	Researc	h Institute,	☐ Other: [insert	details]			
2. Please provide rel			• •		e legal existen	ce of the e	ntity, the	
authority of its off	icer and pr	oof of its	address, su	ch as:				
☐ Delegation of	authority o	r power o	of attorney	document				
☐ Certificate of b	ousiness re	gistration	/license					
☐ Memorandum	, Articles o	r Statutes	of Associat	ion				
☐ Telephone, wa	ater, or elec	ctricity bil	I in the nam	e of the entity				
☐ Bank account	details bea	ring the n	ame of the	entity				
3. How many employ						nswer]	,	
4. Do you have profes		_		s in respect of yo	our employees,	☐ Yes	□ No	
sub-contractors, p								
If 'No', what type of							T	
5. Are you up to date					gations?	☐ Yes	□ No	
If 'No', please explain			ovide detai	ls]				
6. Is your entity regul						☐ Yes	□ No	
If 'Yes', please specif				the national regu	ulation authority		Τ	
7. Is your entity a pul	•					☐ Yes	□ No	
8. Does your entity h				•		☐ Yes	☐ No	
Please send SPC your	r audited fii	nancial st	atement fro	m the last 3 fina	ncial years if avo	ailable		
DUE DILIGENC	Ε							
			.,			I	T	
9. Does your entity h						☐ Yes	☐ No	
If you answered 'yes'	•	•		e confirm the bro	inches:	T —	Τ	
Head Office & domestic branches					☐ Yes	□ No		
Domestic subsidiaries					☐ Yes	☐ No		
Overseas branches						☐ Yes	☐ No	
Overseas subsidiaries						☐ Yes	☐ No	
10.Does your entity p limited to:	rovide fina	incial serv	vices to cus	tomers determin	ned to be high r	isk includir	ng but not	
Foreign Financial Inst	titutions	☐ Yes	□ No	Casinos		☐ Yes	□No	
Cash Intensive Busine		□Yes	□No	Foreign Govern	ment Entities	☐ Yes	□No	

Non-Resident Individuals	☐ Yes	□ No	Money Serv	vice Businesses	☐ Yes	□ No
☐ Other, please provide details	please provide details: [Provide details]					
11.If you answered 'yes' to any		oxes in qu	uestion 10, c	does your entity's		
policies and procedures specifically outline how to mitigate the potential risks				☐ Yes	□ No	
•	associated with these higher risk customer types?					
If 'Yes', please explain how:			e explanatior	n]		
12.Does your entity have a wr	itten polic		•	_	, <del>_</del>	
designed to prevent and dete	•	-	· ·	•	☐ Yes	□ No
financing activities?					' 	
If 'Yes', please send SPC your po	licy in Engli	sh.				
If 'No', what process does your			to prevent	Inrovido anover		
and detect money laundering or	terrorist fi	nancing a	ctivities?	[provide answer]		
13.Does your entity have an off				on, or anti-money	☐ Yes	□ No
laundering and counter-terro	rism financ	ing policy	?		⊥ res	⊔ INO
If 'Yes', please state that officer'				and contact details]		
14.Has your entity or any of its	current or	former d	irectors or C	EOs ever filed for	☐ Yes	□ No
bankruptcy?					res	□ INO
If 'Yes', please provide details:	[Provide o	details]				
15.Has your entity or any of its					. <u></u>	
subject of any investigations			•		☐ Yes	□ No
actions resulting from violat		~		s, including those	. — т <b>с</b> э	INU
relating to money laundering			ng?			
If 'Yes', please provide details:	[Provide o	details]				
SOCIAL AND ENVIRON	MΕΝΤΔ	I RESPO	ONSIBILIT	Y (SFR)		
				, ,		
16.Does your entity have a writte	•		•	s to implement its	☐ Yes	□ No
Social and Environmental Res	•		nmitments?			
If 'Yes', please send SPC your po				-		
If 'No', what process does your e	•	•	o [provide	answer]		
ensure your social and environm		<u> </u>				
Does your Policy or Process cov		•	—			
☐ Child protection ☐ Human ri	•	•	•			
☐ Sexual harassment, abuse or		n □ Envir	onmental res	sponsibility		
Please, outline the major act	Inro	ovide ansv	verl			
you have undertaken in these are	eas:					
17.Does your entity have an o	officer resp	ponsible t	tor Social ar	nd Environmental	☐ Yes	□ No
Responsibility (SER)?						
If 'Yes', please state that officer'	s contact d	etails:	Insert name	and contact details]		
SLIDDODTING DOCUM	ENITC /v	horo	Jovan+)			
SUPPORTING DOCUM	LIVI2 (W	mere re	elevallt)			
Business registration/licens	se proof					
Bank account details docur	-					
Address of the entity and A		f officer or	nofs	_		
·	-					
Audited financial statemen     Fraud corruption anti-mo			•	rict financia = D-1		-+
Fraud, corruption, anti-mo     SER Reliev	iley launde	ing and c	ounter terroi	ust illiancing Policy		
• SER Policy						

I declare that the particulars given herein above are true, correct and complete to the best of my knowledge, and the documents submitted in support of this form are genuine and obtained legally from the respective issuing authority.

I declare that none of the funds received or to be received by my company will be used for criminal activities, including financing terrorism or money laundering.

By sending this declaration to SPC, I agree that my business and personal information may be used by SPC for due diligence purposes. I also understand and accept that SPC will treat any personal information it receives in connection with my proposal in accordance with its <a href="Privacy Policy">Privacy Policy</a>, and the <a href="Guidelines for handling">Guidelines for handling</a> <a href="Personal information of bidders and grantees">Personal information of bidders and grantees</a>.

**For the Bidder:** [insert name of the company]

Signature:

Name of the representative: [insert name of the representative]

## **Annex 4: TECHNICAL PROPOSAL SUBMISSION FORM**

Taking into account the technical requirements that are listed in the proposal evaluation matrix (Part4), the consultant is expected to provide details for at least:

- a. The organisation background and proposed team to respond to this consultation (Count, location of human resources...)
- b. The working methodology and workplan related to the first milestone (inception report)

**For the Bidder:** [insert name of the company]

Signature:

Name of the representative: [insert name of the representative]

## **Annex 5: FINANCIAL PROPOSAL SUBMISSION FORM**

Description	Unit	Quantity	Price in € (excluding taxes)	Price in € (including taxes)	TOTAL in € (including taxes)
Consultant	Days				
Local counterpart	Days				
Travel fees	Lumpsum	1			
TOTAL					

Total cost of the service (in words and in euros):

For the Bidder:	[insert name o	of the company]
-----------------	----------------	-----------------

Signature:

Name of the representative: [insert name of the representative]