

# REQUEST FOR QUOTATION (RFQ)

## FOR GOODS

<b>Project Title:</b>	Pacific Awareness and Response to the Coconut Rhinoceros Beetle (PARC)
<b>Nature of the goods</b>	Procurement of <i>Metarizium anisopliae</i> , Green Muscardine Fungus for CRB awareness and resistance (70 units in 1KG packaging)
<b>Location:</b>	Narere, SPC Land Resources Division, Suva Fiji
<b>Date of issue:</b>	21/08/2023
<b>Closing Date:</b>	31/08/2023
<b>SPC Reference:</b>	RFQ 23-5650

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## Part 1: INTRODUCTION

### 1.1 About the Pacific Community (SPC)

The Pacific Community (SPC) is the principal scientific and technical organisation of the Pacific region, established by treaty in 1947 with the signing of the *Agreement Establishing the South Pacific Commission* (the Canberra Agreement).

Our unique organisation covers more than 20 sectors and is renowned for knowledge and innovation in such areas as fisheries science, public health surveillance, geoscience and conservation of plant genetic resources for food security.

For more information about SPC and the work that we do, please visit our website: <https://www.spc.int/>.

### 1.2 SPC's procurement activities

SPC's procurement activities are guided by the principles of high ethical standards, value for money, open competition and social and environmental responsibility and are carried out under our Procurement Policy.

For further information or enquiries about SPC's procurement activities, please visit the procurement pages on our website: <https://www.spc.int/procurement> or email: [procurement@spc.int](mailto:procurement@spc.int)

### 1.3 SPC's Request for Quotation (RFQ) Process

At SPC, procurement valued at more than EUR 2,000 and less than or equal to EUR 45,000 requires an evaluation of at least three quotations to determine the offer that provides the best value for money through a Request for Quotation (RFQ) process.

This RFQ sets out SPC's requirements for a project and it asks you, as a bidder, to respond in writing in a prescribed format with pricing and other required information.

Your participation confirms your acceptance of SPC's conditions of participation in the RFQ process.

## Part 2: INSTRUCTIONS TO BIDDERS

### 2.1 Background

SPC invites you to submit a quotation to deliver the goods as specified in [Part 3](#).

SPC has compiled these instructions to guide prospective bidders and to ensure that all bidders are given equal and fair consideration. Please read the instructions carefully before submitting your bid. For your quotation to be considered, it is important that you provide all the prescribed information by the closing date and in the format specified.

### 2.2 Submission Instructions

You must **submit your quotation and all supporting documents** in English and as an attachment to an email sent to [akanisil@spc.int](mailto:akanisil@spc.int) and with the subject line of your email as follows: **Submission RFQ 23-5650- Quotation for 70 containers of 1kg (70 kg) *Metarhizium anisopliae*, *Green Muscardine Fungus***. The email should also be copied to [rfq@spc.int](mailto:rfq@spc.int).

The supporting documents expected in this RFQ are:

- [The Conflict-of-Interest Declaration form](#) completed
- A compliant quotation that should be valid for atleast 60 days

Your submission must be clear, concise and complete and should only include a quotation and information that is necessary to respond effectively to this RFQ. Please note that you may be marked down or excluded from the procurement exercise if your submission contains any ambiguities or lacks clarity.

Bids will be evaluated on the basis of information received by **11.59pm Fiji Time on 31/08/2023**.

### 2.3 Evaluation & Contract Award

Each quotation validly received will be assessed against the evaluation criteria matrix set out in [Part 4](#). Any changes in the evaluation criteria will result in the RFQ process being re-issued.

SPC may award the contract once it has determined that a bidder has met the prescribed requirements and the bidder's proposal has been determined to be substantially responsive to the RFQ documents, provide the best value for money (highest cumulative score) and best serve the interests of SPC.

In the event of a bid being accepted, procurement will take place under SPC's [General Terms and Conditions of Contract](#) and depending on the value or nature of the procurement, the award will be made by issuing a purchase order or a signed and dated contract, or both.

### 2.4 Key Contacts

Please contact SPC should you have any doubt as to what is required or if we can help answer any questions that you may have.

Sarlesh Kumar will be your primary point of contact for this RFQ and can be contacted at sarleshk@spc.int. You should copy any communications into [rfq@spc.int](mailto:rfq@spc.int).

Details will be kept of any communications between SPC and bidders. This assists SPC to ensure transparency of the procurement process. While SPC prefers written communication in the RFQ process, at any point where there is phone call or other conversation, SPC expects to keep a file note of the exchange, with all forms of communication with prospective bidders to be retained as source documents for the procurement of the goods.

### 2.5 Key Dates

Please see the proposed procurement timetable in the table below. This timetable is intended as a guide only and while SPC does not intend to depart from the timetable, it reserves the right to do so at any stage.

STAGE	DATE
RFQ sent to potential vendors	21/08/2023
RFQ Closing Date	31/08/2023
Award of Contract	5/09/2023
Commencement of Contract	12/09/2023
Conclusion of Contract	31/10/2023

### 2.6 Legal and compliance

**Confidentiality:** Unless otherwise agreed by SPC in advance or where the contents of the RFQ are already in the public domain when shared with the bidder, bidders shall at all times treat the contents of the RFQ and any related documents as confidential. SPC will also treat the information it receives from the bidders as confidential.

**Conflict of interest:** Bidders must take all necessary measures to prevent any situation of conflict of interest. You must notify SPC in writing as soon as possible of any situation that could constitute a conflict of interest during the RFQ process. If you have any familial connection with SPC staff, this must be declared, and approval will then be sought for you to engage in the RFQ process. **In support of your response to this RFQ, you must submit to SPC [the Conflict-of-Interest Declaration form](#) available on our procurement page website: <https://spc.int/procurement>.**

Breach of this requirement can result in SPC terminating any contract with a successful bidder.

**Currency, validity, duties, taxes:** Unless specifically otherwise requested, all proposals should be in bidders local currency and must be net of any direct or indirect taxes and duties, and shall remain valid for 120 days from the closing date. The successful bidder is bound by their proposal for a further 60 days following notification they are the preferred bidder so that the contract may be awarded. No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during this period.

**No offer of contract or invitation to contract:** This RFQ is not an offer to contract or an invitation by SPC to enter into a contract with you.

**Privacy:** The bidder is to comply with the requirements of applicable legislation and regulatory requirements in force for the use of personal data that is disclosed for the purposes of this RFQ. SPC will handle any personal information it receives under the RFQ in line with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

**Warranty, representation, assurance, undertaking:** The bidder acknowledges and agrees that no person has any authority to give any warranty, representation, assurance or undertaking on behalf of SPC in connection with any contract which may (or may not) follow on from this RFQ process.

## 2.7 Complaints process

Bidders that consider they were not treated fairly during any SPC procurement process may lodge a protest. The protest should be addressed to [complaints@spc.int](mailto:complaints@spc.int). The bidder must provide the following information: (1) full contact details; (2) details of the relevant procurement; (3) reasons for the protest, including how the alleged behaviour negatively impacted the bidder; (4) copies of any documents supporting grounds for protest; (5) the relief that is sought.

## Part 3: SPECIFICATION OF GOODS

### Background/context

The Coconut Rhinoceros Beetle (CRB) is a serious invasive pest of coconut in the Pacific. The Pacific Community (SPC) is supporting member countries in Melanesia sub-region (PNG, Solomon Islands, Vanuatu) with the awareness and management efforts through the Pacific Awareness and Response to the Coconut Rhinoceros Beetle (PARC) project with funding support from New Zealand Ministry of Foreign Affairs and Trade (MFAT).

The management efforts are through an integrated approach (IPM) involving numerous strategies. One of the incorporated options is the biological control agent (BCA), *Metarhizium anisopliae*, Green Muscardine Fungus (GMF). The fungus is available as a commercial formulation and can be sourced and applied as part of the IPM programme within CRB infested areas.

*Metarhizium anisopliae* is host specific and does not infect other non-target insects including beneficials. It is also environment and user-friendly and easy to transport to the field for application. The fungus can be mass produced, stored, and applied compatibly with other management strategies used in IPM programs.

### A. Functional Specification

*Metarhizium anisopliae* is a green muscardine fungus. It occurs naturally in the environment but has been extracted, mass cultured with spores harvested and packaged as a commercial product. When ready to use, the spores are mixed with water and applied in breeding sites using knapsack sprayers. Once the spores encounter the larval, pupal or adult stages of the beetle, they penetrate them either through the mouth or the body openings (trachea) and establish inside the insect. When established within the body, they feed on the tissue and produce more spores. The insect eventually dies within about two weeks from the time of initial infection. The fungus can be extracted from the local environment and used for pest control, but in most cases the commercial products are purchased and used as part of integrated pest management programs (IPM). The commercial product also has a shelf-life of 24 months after opening of container and needed to be ordered consecutively over time when needed for use. It cannot be ordered in bulk and stored over long period of time.

### B. Technical Specification

70KG *Metarhizium anisopliae* var. *majus* 20.0% w/w ( $1.1 \times 10^{11}$  spores/kg) in one (1) kg packaging.

### C. Delivery Requirements

To be delivered including freight to SPC, Narere Campus SUVA, Fiji within 30 days of commencement of contract. SPC will provide support with the customs clearance (request of duty exemption).

### D. Warranty Requirements (when applicable)

Consignment should be packed within 20 days before dispatch and shelf-life shall be mentioned from date of opening each container of *Metarhizium*.

## E. Reporting Arrangements

PARC Field Coordinator- SPC Land Resources Division (LRD) is the lead contact.

Advise upon dispatch of product to SPC once advised on order.

Liaise directly with SPC once the orders are ready to be dispatched.

No other organisations/entities will support with the process.

## F. Scope of Bid Price and Schedule of Payments

Full payment within 30 days from receipt of goods and invoice.

## Part 4: PROPOSAL EVALUATION MATRIX

### 4.1 Competency Requirements & Score Weight

The evaluation matrix below reflects the obtainable score specified for each evaluation criterion (technical requirement) which indicates the relative significance or weight of the items in the overall evaluation process.

Evaluation criteria	Score Weight (%)	Points obtainable
<b>Technical requirements</b>		
<i>Metarhizium anisopilae</i> var. <i>majus</i> 20.0% w/w ( $1.1 \times 10^{11}$ spores/kg) in one (1) kg packaging -70KG needed	50	350
Able to meet the quantity and timeframe	30	210
Ability to accept SPC's payment terms and conditions	20	140
<b>Total Score</b>	<b>100%</b>	<b>700</b>