



Coconut Industry Development for the Pacific Project - Samoa and Vanuatu pilot projects Call for Expressions of Interest

EOI 17/007

Information for Applicants

1. Background

Coconuts have a unique potential to support sustainable and healthy rural livelihoods throughout the Pacific islands and can be a key driver for employment, income generation and economic growth in the region.

In the context of industry decline and low prices for copra, interest in coconut and investment in plantations has been low in the Pacific in recent years and many producers are turning their attention to other more high value agricultural commodities with better potential for higher returns. At the same time, some large estate owners have partially utilised their land for real estate purposes, targeting foreign investors (Fiji and Vanuatu)

However new market opportunities have emerged in high value products from green coconut and other parts of the plant (VCO, coconut water and coconut sugar). These are becoming increasingly popular due to newly identified health benefits debunking previous views which regarded coconut oil as an unhealthy edible oil due to its saturated fat content that could cause heart disease.

A greater demand for these products may bring in parallel positive effects in local economies and producers groups directly benefitting from higher whole nut prices at lower production costs (when compared to copra sales). Using the right technology and approach, producers, and in particular women groups, may be able to have a stronger role in coconut related value chains or even directly sell to the final consumer market.

Despite the emerging opportunities and the fact that coconut is by far the most important agriculture crop in the Pacific Islands¹, coconut production and utilisation in the PICs is far from reaching its full potential.

The European Union (EU) through the 10th European Development Fund has allocated EUR3.5 million to assist the growth of the coconut industry in the Pacific through an Action called "Coconut Industry Development for the Pacific" (CIDP). The CIDP is the Pacific component of the Financing Agreement titled "Programme Produits de base Fève, Cacao, Noix de Coco, Racines/Tubercules au profit des Petits Producteurs dans les Pays ACP" (CRIS 2013/024-734)

The purpose of the CIDP Project is to improve the competitiveness of small producers engaged in the coconut value chains, through a strengthened regional integration of related markets and the intensification of production ultimately giving new life to this important industry.

¹ COMMUNIQUÉ - APCC - SPC Roundtable on the state of the art of coconut processing and market prospects of coconut products in the Pacific Countries

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

The CIDP is being implemented through the Pacific Community (SPC)'s Land Resources Division and is in line with the broader strategic goals of SPC about promoting healthy, rural livelihoods and sustainable economic growth in the Pacific region.

Up to EUR 1.75 million is allocated to support pilot projects in Samoa and Vanuatu (EUR 875,000 per country). Support will consist exclusively in the provision of technical assistance and/or equipment procured by SPC (service & supply contracts only, no works contracts or grants) on behalf of the beneficiary projects. The project activities are to be completed by December 2018.

2. Expected Results

The pilot projects in Samoa and Vanuatu will improve the livelihood of smallholder farmers locally and provide replicable know-how/models for improved coconut production /processing /marketing which can be replicated in the region thereby contributing to the development of the regional coconut industries.

This will be achieved via the following CIDP approaches and activities:

2.1 A thorough analysis of Expressions of Interest to select the pilots as follows:

- a) Identification process for Pilot Projects will be based on a widely publicized call for expressions of interest in the two targeted countries;
- b) The selection of expressions of interest will be a multi-step process:
 - SPC will review all expressions of interest for compliance to eligibility criteria.
 - At national level a selection committee comprising Ministries of Trade, Agriculture and the EU NOA will verify that Expressions of Interest (EOI) align with the national development priorities for the sector.
 - A business development expert will be contracted to undertake due diligence on the short listed EOIs and make recommendations to the TAG
 - An independent panel of experts, the Technical Advisory Group (TAG) will assess submissions based on the selection criteria and analysis of the due diligence reports.
 - The TAG will then make ranking of EOIs based on an in-depth analysis of the shortlisted proposals (due diligence process, including an environmental impact analysis compliant with national legislation, if applicable). The highest scoring applications will be selected (whole or part of the requested support may be agreed to by the TAG) until the available budget for the pilot projects is reached.
 - These recommendations will be referred to the National Selection Committees (NSC) for final endorsement. Any disputes to the recommendations or queries raised by NSC's will be resolved through a consultative process between SPC, the TAG and the NSC.
 - Selected pilots will be able to refine technical aspects of their request through negotiation with SPC during the negotiation of a Letter of Agreement.

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

2.2 CIDP will look to provide support that will assist farmers, processors and exporters to improve their production capacity and techniques, intensify and/or diversify production, improve quality control, increase revenue generation and job creation.

2.3 CIDP will look to support training that improves production techniques, business management skills and demonstration sites for coconut farmer networks comprised of farm clusters or satellite farms to achieve economies of scale, with a focus on niche opportunities.

3. Eligibility criteria

Applicants must fulfil the following eligibility criteria to qualify for support:

- i. Project proposals will have to be consistent with the objectives of the CIDP programme and the country's sector priorities. Proposals need to be backed up by sound analytical work.
- ii. Pilot project potential - being innovative and regionally replicable (generating transferable technology etc.);
- iii. Eligible entities are established farmer groups/associations or consortia of established small agricultural enterprises. Companies owned by one single person are not eligible. The farmer groups/associations or agriculture enterprise consortia combine at least 25 associate farmer/or registered suppliers and at least 50 ha of coconut plantations;
- iv. The proposal contributes to improving opportunities for women and youth. At least 30% of beneficiaries are women and at least 50% of beneficiaries are aged under 30 years old;
- v. Negative environmental impacts are minimized by adequate mitigating measures;
- vi. Proposals are supported by a sound business plan and demonstrate their commercial viability (over 5 years).
- vii. Sound managerial and financial systems capable of implementing the proposal are in place.
- viii. All entities, owners and managers need to have a sound business record.
- ix. Entity presenting the EOI must demonstrate solvency and be in a sound financial state
- x. Applicants must be willing to incorporate a coconut replanting scheme and best practice pest management with their suppliers. Technical assistance will be provided to support this outcome.

4. Selection Criteria

Applicants will be selected based on the following evaluation:

Area of Evaluation	Points
Ability of the requested support to enable the farmer group or consortia of established small agricultural enterprises to increase production capacity, export and local trading volumes, job creation and revenue generation	25
Innovation, Replicability and Commercial viability of the pilots (e.g. return on investment, diversification of post-harvest coconut processing and maximizing the full use of the coconut, increased value addition, rejuvenation of senile coconut plantations etc.);	25

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

Contribution to improving livelihoods and employment opportunities in Pacific Island rural communities (e.g. number of smallholder coconut farmers directly benefitting from the pilot project, training schemes for farmers etc.);	20
Amount of additional funds (loans and/grants/investments) leveraged by the pilot investment at date of application to CIDP/ or proven ability to leverage funding	10
Ability of the requested support to improve livelihoods in local communities, in particular for women and vulnerable groups, and actions that will have positive impact on the environment	10
Sound business plan and detail financial proposal for the value of the support and technical assistance requested	10
Maximum possible score	100

To conclude the evaluation process, a capacity assessment may be carried out in order to confirm the eligibility of the selected applicant (s).

5. Eligible Areas for Support

Applicants can submit a broad array of areas for support by the CIDP, bearing in mind that there are limited funds for multiple farmers and enterprises in these primary industries, and that the applicant will be expected to share a proportion of the costs of the support in most cases.

In general there are two areas for support – a) equipment (including packaging), b) expert technical advice, service provision and training.

6. Ineligible project activities

The following activities will not be supported through the program:

- Investment to retain existing jobs
- Costs related to preparing the expression of interest, preparing any project reports and preparing any project variation requests
- Website development (unless the website is part of the value proposition of the project) marketing, sales and promotional activities
- Research or scoping activities
- Routine operational expenses, including salaries/staff costs, communications, accommodation, office computing facilities, printing and stationery, postage, legal and accounting fees and bank charges
- Routine replacement or a minor upgrade of plant and equipment
- General business management and administration not directly related to the eligible project.

The above list of ineligible activities is not exhaustive. Other activities or types of expenditure may be ineligible where the TAG decides they do not directly support the achievement of the planned outcomes for the project or that they are contrary to the objectives and intention of the program.

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community
Communauté
du Pacifique

7. General Conditions

- 7.1 SPC invites expressions of interest (EOI's) from farmers groups, associations, processors and exporters in Samoa and Vanuatu engaged in the coconut industry who wish to apply for pilot project assistance to improve or diversify coconut production /processing /marketing.
- 7.2 Submission of an EOI is the necessary first step for applicants to be evaluated and recommended for support by the Technical Advisory Group. Applicants will be contacted to undertake a confirmatory due diligence process as part of the identification process for pilot projects to be supported.
- 7.3 Assistance to selected pilots will be in the form equipment, services and technical assistance procured by SPC under a letter of agreement with each pilot project.
- 7.4 The applicant shall bear all costs associated with the preparation and submission of the EOI, and the SPC entity will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the solicitation.

8. Solicitation Documents

- 8.1 The applicant is expected to examine all corresponding instructions, forms, terms and specifications contained in the call for expressions of interest. Failure to comply with these documents will be at the applicant's risk and may affect the evaluation.
- 8.2 An applicant requiring any clarification of the call for expressions of interest may contact SPC via the email address procurement@spc.int up to 4 days prior to the Deadline for the Submission of the EOI Form. At its own discretion, SPC will decide whether to post copies of the response (including an explanation of the query but without identifying the source of inquiry) on the SPC website.
- 8.3 No later than one week prior to the Deadline for Submission of EOI, the SPC, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Invitee, may amend the EOI. In such a case, the SPC may, at its discretion, extend the Deadline for the Submission of expression of interest.

9. Preparation of Expression of Interest

- 9.1 The Proposal must comprise the following documents:
 - (a) Expression of Interest Form
 - (b) Company registration Form
 - (c) Current business plan (5 year business plan)
 - (d) 2015 and or 2016 financial accounts (preferably audited or must be signed by a certified Accountant)

10. Submission of Expression of Interest

- 10.1 The applicant shall prepare one copy of the expression of interest form. The expression of interest form shall be typed or written in indelible ink and shall be signed by the applicant, or a person or persons, duly authorized to bind the applicant to the terms of the expression of interest. The expression of interest form shall contain no interlineations, erasures, or overwriting except as necessary to correct errors made by the applicant, in

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

which case such corrections shall be initialed by the person or persons signing the expression of interest form.

- 10.2 The applicant shall submit their expression of interest form, and accompanying documents, in one of the following formats:

By sealed envelope duly marked as “EOI 17/007 - Coconut Industry Development for the Pacific – Pilot Projects” to be mailed or hand delivered to:

The Pacific Community or The Pacific Community
Private Mail Bag, 3 Luke Street
Suva Nabua

Or

By email to procurement@spc.int clearly stated “EOI 17/007 - Coconut Industry Development for the Pacific – Pilot Projects” in the subject line of the email.

- 10.3 All expression of interest submissions must reach SPC office on or before **Monday 3 April 2017**.
- 10.4 Any expression of interest form received by the SPC after the Deadline for Submission of expression of interest will be rejected.
- 10.5 The applicant may withdraw its expression of interest after submission, provided that written notice of the withdrawal is received by the SPC prior to the deadline for submission. No expression of interest may be modified after passing of the Deadline for Submission of expression of interest.

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community
Communauté
du Pacifique

11. Evaluation of expressions of interest

- 11.1 To assist in the examination, evaluation and comparison of expression of interest, SPC may at its discretion ask the applicant for clarification of its expression of interest. The request for clarification and the response shall be in writing and no change in substance of the expression of interest shall be sought, offered or permitted.
- 11.2 The SPC Procurement Committee will examine the expression of interest to determine whether they are complete, whether any computational errors have been made, whether the documents have been properly signed, and whether the expression of interest is generally in order.
- 11.3 Any expression of interest determined to be not substantially responsive or failing to provide requested information will be rejected by SPC and cannot subsequently be made responsive or corrected by the applicant.
- 11.4 The submission of an expression of interest does not entail any commitment on the part of SPC, either financial or otherwise. SPC reserves the right to accept or reject any or all expression of interest during its evaluation process without incurring any obligation to inform the affected applicant/s of the grounds.
- 11.5 SPC may seek clarification from any or all of the applicants in relation to their expression of interest. SPC may use such information in interpreting and evaluating the expression of interest. Failure to supply clarification to the satisfaction of SPC may render the expression of interest liable to disqualification. SPC is under no obligation to seek clarification of anything in an expression of interest and SPC reserves the right to disregard any clarification that SPC considers to be unsolicited or otherwise impermissible in accordance with the rules set out in (10)- Submission of expression of interest.
- 11.6 After evaluation of all expression of interest, SPC may, without limiting other options available to it, decide not to proceed further with the EOI process; or commence a new process for requesting for expression of interest on a similar or different basis to that outlined in this call.
- 11.7 Those expressions of interest that are complete will be passed to the Technical Advisory Group for evaluation against the selection criteria and technical assessment as per this EOI call.
- 11.8 For additional information, clarification or any communication relating to this EOI call, applicants may write to procurement@spc.int.

SPC Suva Regional Office
Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters
BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community
Communauté
du Pacifique

Annex I
Coconut Industry Development for the Pacific Project - Samoa and Vanuatu pilot projects
Expression of Interest Form 17/007

I (insert name),

of (insert Company name)

confirm that the following expression of interest submission is made to request consideration and evaluation of this proposal for support by the Coconut Industry Development for the Pacific programme.

I confirm that I have read the guidelines for the completion and submission of this expression of interest, and are aware of the eligibility and evaluation criteria.

I hereby submit this expression of interest form and also attach:

- the organisations' registration document,
- Current business plan (5 year business plan)
- and financial accounts for 2015 and/or 2016 (Preferably audited or must be signed by a certified Accountant).

Yours faithfully,

Print name and sign

Date

Title_____



Section I – General Applicant Information

Legal Name of Applicant Organisation:	
Organisation's Registration Number	
Year of Start of Operations	
Please indicate which of the following categories the applicant falls under:	<input type="checkbox"/> a for-profit enterprise or association <input type="checkbox"/> a legally registered not-for-profit entity (Documentation of registration or certification must be submitted with the application)
Please indicate in which activity the applicant is active:	<input type="checkbox"/> Production <input type="checkbox"/> Trading <input type="checkbox"/> Processing <input type="checkbox"/> Export <input type="checkbox"/> Service Provision
Please indicate any certification which the applicant currently holds or is preparing for:	<input type="checkbox"/> HACCP or ISO <input type="checkbox"/> Organic or Fair Trade <input type="checkbox"/> Certified <input type="checkbox"/> Certification Ready
Please confirm ownership of property in this RFP	<input type="checkbox"/> Owned <input type="checkbox"/> Leased
Physical Address of the enterprise or organization	

SPC Suva Regional Office

Private Mail Bag
 Suva
 Fiji
 Telephone: +679 337 0733
 Fax: +679 337 0021

SPC Headquarters

BP D5
 98848 Noumea Cedex
 New Caledonia
 Telephone: +687 26 20 00
 Fax: +687 26 38 18



**Pacific
 Community**
 Communauté
 du Pacifique

(registered):		
Applicant's Office Phone:		
Applicant's Mobile Phone:		
Applicant's Fax:		
Applicant's Email:		
Applicant's Website:		
Authorised Person Contact Details - Provide contact details of the authorised person who is authorised by the applicant organization to sign the Proposal and future potential contracts.		
First Name:		Last Name:
Job Title:		
Organisation:		
Office Phone:		
Mobile Phone:		
Fax:		
Email:		
Applicant Contact Person Details – In the case where the authorized person above would not be		

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

the point of contact for answering detailed questions concerning the Proposal, please provide details below.

First Name:	Last Name:
Job Title:	
Organisation:	
Phone:	
Mobile Phone:	
Fax:	
Email:	
Describe your business	

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

Describe the activities to be supported (the pilot project) including the objectives of proposed assistance.

Eg. Diversification, intensified production, improved quality

If new or diversified products are planned financial analysis and market information and must be reflected in the business plan.

SPC Suva Regional Office
 Private Mail Bag
 Suva
 Fiji
 Telephone: +679 337 0733
 Fax: +679 337 0021

SPC Headquarters
 BP D5
 98848 Noumea Cedex
 New Caledonia
 Telephone: +687 26 20 00
 Fax: +687 26 38 18



Pacific
 Community
 Communauté
 du Pacifique

b) Please provide details of key clients with whom the applicant has or had supply contracts. Applicants do not have to state the name of their client, and can instead state client 1. The information should quantify the supply contracts

Name and Country of Key Client	Name of Commodity or Product Supplied	Order Volumes	Percentage of Order Volumes currently being fulfilled	Is the client still interested to purchase the commodity with the applicant (Yes or No)

	Number of Full Time Employees		Number of Part Time and seasonal Workers	
	Male	Female	Male	Female
Current Number of Employees				

SPC Suva Regional Office
 Private Mail Bag
 Suva
 Fiji
 Telephone: +679 337 0733
 Fax: +679 337 0021

SPC Headquarters
 BP D5
 98848 Noumea Cedex
 New Caledonia
 Telephone: +687 26 20 00
 Fax: +687 26 38 18



Pacific
 Community
 Communauté
 du Pacifique

Section III – Request for Support

The aim of this section is for the applicant to communicate the type and value of the support and technical assistance that the applicant wishes to request, supported by information that will quantify how the assistance will enable the applicant’s production and trading activities to increase and how that will benefit sustainability of the enterprise, employees and the applicant’s clients and suppliers. Please state amount of any financial contribution, or type and value of in kind contributions.

Support Requested

a) Please provide details of any equipment for which the applicant would like to request assistance.

Name of equipment	Action requested (purchase etc)	Value or cost of proposed equipment	Proposed contribution by Applicant (in kind / financial/other funds)

SPC Suva Regional Office
Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters
BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community
Communauté
du Pacifique

b) Please provide details of any service provision, technical assistance or training for which the applicant would like to request assistance.

Type of Service or Expert Advice or Training	Estimated Value or cost of proposed Service or Training	Proposed contribution by Applicant (in kind / financial)

c) Please provide details of any inputs or commodity provision for which the applicant would like to request assistance.

SPC Suva Regional Office
Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters
BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community
Communauté
du Pacifique

Type of Input or Material	Estimated Value or cost of Input or Plant Material	Proposed contribution by Applicant (in kind / financial)

d) Please provide the total value of support for which the applicant would like to request assistance.

SPC Suva Regional Office
Private Mail Bag
Suva
Fiji
Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters
BP D5
98848 Noumea Cedex
New Caledonia
Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community
Communauté
du Pacifique

Support Requested	Value of Support Requested from CIDP Project	Value of Financial Contribution from the Applicant	Value of In Kind Contribution from the Applicant
Equipment			
Services or Technical Expertise or Training			
Inputs or materials			
TOTAL			

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji

Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia

Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

e) Please provide further details on the financial and in kind contributions proposed by the applicant and insert any further details about the applicant's request for support that could be relevant to the evaluation process.

A large, empty rectangular box with a black border, intended for the applicant to provide further details on financial and in-kind contributions and their request for support.

SPC Suva Regional Office
 Private Mail Bag
 Suva
 Fiji
 Telephone: +679 337 0733
 Fax: +679 337 0021

SPC Headquarters
 BP D5
 98848 Noumea Cedex
 New Caledonia
 Telephone: +687 26 20 00
 Fax: +687 26 38 18



Pacific
 Community
 Communauté
 du Pacifique

Section IV – Justification for Support

The aim of this section is for the applicant to justify the type and value of the support and technical assistance that the applicant requested in Section III, by providing information that will quantify how the assistance will enable the applicant's production and trading activities to increase and be more resilient in the future, and how that will benefit sustainability of the enterprise, employees and the applicant's clients and suppliers.

Support Requested

- a) Please provide a monthly forecast of trading income in Euro from December 2016 to November 2017, where the top column refers to trading income forecasted without any assistance received from the CIDP project, and the bottom column where trading income is forecasted on receiving support.

	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov
2016/7 unassisted												
2016/7 assisted												

- b) Please provide details of how support could improve, if at all, job creation

	Number of Full Time Employees		Number of Part Time and seasonal Workers	
	Male	Female	Male	Female
Additional Employees anticipated Dec 2016 to May 2017 (6 months)				
Additional Employees anticipated June 2017 to Nov 2017 (6 months)				

- c) With reference to the clients in Section II, please provide an estimated comparison between the month by which the target supply

SPC Suva Regional Office
 Private Mail Bag
 Suva
 Fiji
 Telephone: +679 337 0733
 Fax: +679 337 0021

SPC Headquarters
 BP D5
 98848 Noumea Cedex
 New Caledonia
 Telephone: +687 26 20 00
 Fax: +687 26 38 18



Pacific
 Community
 Communauté
 du Pacifique

volume would be forecasted to be reached without assistance, and with assistance.

Name and Country of Key Client	Name of Commodity Supplied	Target Supply Volume	Month by which Target Supply Volume Reached without Assistance	Month by which Target Supply Volume Reached with Assistance from CIDP

d) In the box below please provide information on any engagement the applicant has with local communities and how improved trading

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji

Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia

Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

will have a positive impact on the livelihoods of your local community

e) In the box below please provide information on how the applicant undertakes activities to protect or avoid negative impacts on the environment, and whether support from CIDP project will improve the environment and build resilience against future climate shocks

f) In the box below please provide information on how the proposed support from CIDP or activities undertaken by the applicant might

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji

Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia

Telephone: +687 26 20 00
Fax: +687 26 38 18



**Pacific
Community**
**Communauté
du Pacifique**

assist in the improved marketing and sales of the applicant's products and commodities

g) In the box below please provide information on how the support of the CIDP project or activities undertaken by the applicant will improve quality control in production, handling and processing, and improve pest control and regulatory compliance

h) Please use the box below for any further justification that the applicant would like to provide.

SPC Suva Regional Office

Private Mail Bag
Suva
Fiji

Telephone: +679 337 0733
Fax: +679 337 0021

SPC Headquarters

BP D5
98848 Noumea Cedex
New Caledonia

Telephone: +687 26 20 00
Fax: +687 26 38 18



Pacific
Community

Communauté
du Pacifique

